

SAP.C_ARSOR_2302.v2023-07-12.q65

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NEW QUESTION: 1

Who can support the field consultant to demonstrate SAP Ariba Discovery functionality during implementation?

- A. Another customer who has used SAP Ariba Discovery
- B. The Ariba Buyer Discovery adoption team
- C. The program manager
- D. The Customer Engagement Executive

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

What event rule will allow you to reopen the lot if any of the suppliers have technical issues?

- A. Starting gate
- B. Overtime rule
- C. Custom offline responses
- D. Review period

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 3

What supplier data is stored in SAP Ariba Sourcing?

- A. Partitioned supplier
- B. Common supplier
- C. Supplier location
- D. Remittance location

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

Which requirements must be met before you can use custom offline bidding? Note: there are 3 correct answers to this question.

- A. Content items must be set for offline responses
- B. Alternative responses must be enabled
- C. Notifications will need to be enabled
- D. The event must have bidding rules enabled for offline responses
- E. The template must be published and set to allow offline responses

Answer: (SHOW ANSWER)

NEW QUESTION: 5

In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction?

Note: There are 2 correct answers to this question.

- A. To verify if suppliers can meet the specifications
- B. To gain a preliminary bid from each supplier
- C. To gather pricing and capability information
- D. To narrow the list of suppliers to invite to later events

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 6

When compared to a quick project, what are the unique tabs that appear in a full sourcing project?

Note: there are 3 correct answers to this question.

- A. Team
- B. Overview
- C. Documents
- D. Tasks
- E. History

Answer: A,C,E (LEAVE A REPLY)

NEW QUESTION: 7

Your client wants to create automated approvals using the Sourcing Process Design Matrix workbook.

Which fields are required within the workbook?

- A. Project group
- B. User ^V
- C. Condition;
- D. Group

Answer: (SHOW ANSWER)

NEW QUESTION: 8

In the enablement workbook, what does U* stand for?

- A. User licence for each licensed solution
- B. User licence applicable only to SAP Ariba Sourcing
- C. User licence applicable only to SAP Ariba Supplier information and Performance Management
- D. User iD for each licensed solution

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 9

What are some of the responsibilities of a field consultant?

- A. Work with the client to understand current business processes
- B. Provide recommendations and best practice for configuration design;
- C. Load master data into the client test and production realms
- D. Prepare and participate in weekly status meetings and ask/issue meetings

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 10

Which details are displayed in the Activities section of the Item 360 view? Note: there are 3 correct answers to this question.

- A. BOM Roll-Up
- B. PIR activity
- C. Sourcing Activity
- D. Supplier Activity
- E. Contract Information

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 11

Why do you use a price breakdown in a sourcing event? Note: there are 2 correct answers to this question.

- A. To obtain pricing for every item within a lot
- B. To gain insight into how suppliers arrive at their prices
- C. To account for non-price factors using a formula
- D. To require suppliers to bid in the cost components of an item

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

What is under the "Create" menu of the content step of the sourcing event? Note: there are 3 correct answers to this question.

- A. Section
- B. Line item B- Attachment

- C. Term
- D. Custom offline bid sheet

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 13

What is the file size limit of a document in the sourcing project?

- A. 100 MB
- B. 200 MB
- C. 500 MB
- D. 50 MB

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 14

Your client wants to create automated approvals using the Sourcing Process Design Matrix workbook.

Which fields are required within the workbook?

- A. User V
- B. Group
- C. Project group
- D. Condition;

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 15

Which event timing is represented by the attached graphic?



- A. Dutch
- B. Parallel
- C. Serial

D. Staggered

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 16

Who benefits from the online communication in SAP Ariba Sourcing?

- A. Invoice managers
- B. Requisitioners
- C. Sourcing stakeholders
- D. Suppliers;
- E. Sourcing managers;

Answer: C,D,E ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Which of the following refer to SAP Ariba solutions for direct spend? Note: there are 3 correct answers to this question.

- A. SAP Ariba Strategic Sourcing
- B. SAP Supply Base Optimization
- C. SAP Ariba Buying and Invoicing
- D. SAP Ariba Supply Chain Collaboration for Buyers
- E. SAP Ariba Contracts

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 18

Your customer wants SAP Ariba Sourcing to accommodate the following scenarios:

They want a single sourcing process to be used across the company.

They have several distinct business units. Each business unit must be able to see only sourcing projects created within their department.

- A. Create a different sourcing template for each business unit
- B. Leave the Team section of the SAP Ariba template blank and train users to add users to the team

C. Set the default access control on the Ariba template to Private to Team Members and configure them accordingly

D. Create custom access controls and assign them to the sourcing templates

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 19

What functionality allows you to send the same event to multiple contacts of one supplier?

A. Mass invitation

B. Incumbent suppliers

C. Supplier research posting

D. Supplier response team

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 20

What are the different types of alternative responses available? Note: there are 3 correct answers to this question.

A. Lots/line items

B. Terms

C. Pricing

D. Bundles

E. Tier

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

How can you create an SAP Ariba Discovery post? Note: there are 2 correct answers to this question.

A. From the event messages

B. From a non-test event in a test sight

C. From Aribadiscovery.com

D. From within an SAP Ariba sourcing event

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 22

What are the customer's responsibilities when SAP Ariba provides standard site enablement services?

A. The customer provides the necessary resources for deployment

B. The customer provides a single point of contract;

C. The customer leads the project kickoff session

D. The customer selects one of the following language for all interactions with SAP Ariba: German, French, Italian or Japanese

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 23

Which of the following integration options leverages comma-separated values (CSV) upload over HTTPS?

- A. Batch file channel transfer with the integration toolkit (ITK)
- B. Web services (SOAP)
- C. SAP direct connectivity
- D. Mediated connectivity (Customer middleware)

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 24

You are creating a sourcing event and want to ensure that your participants do not see confidential information in a specific section of the event until they have read and agreed to a confidentiality agreement. What can you use to restrict this section? There are 2 correct answers to this question.

- A. A prerequisite with an access gate
- B. Envelope bidding
- C. A prerequisite with restricted response submission
- D. Visibility conditions

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 25

Why would you run an RFI before conducting an RFP or an auction?

- A. To verify if suppliers can meet the specifications
- B. To gain a preliminary bid from each supplier
- C. To gather pricing and capability information
- D. To narrow the list of suppliers to invite to later events;

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 26

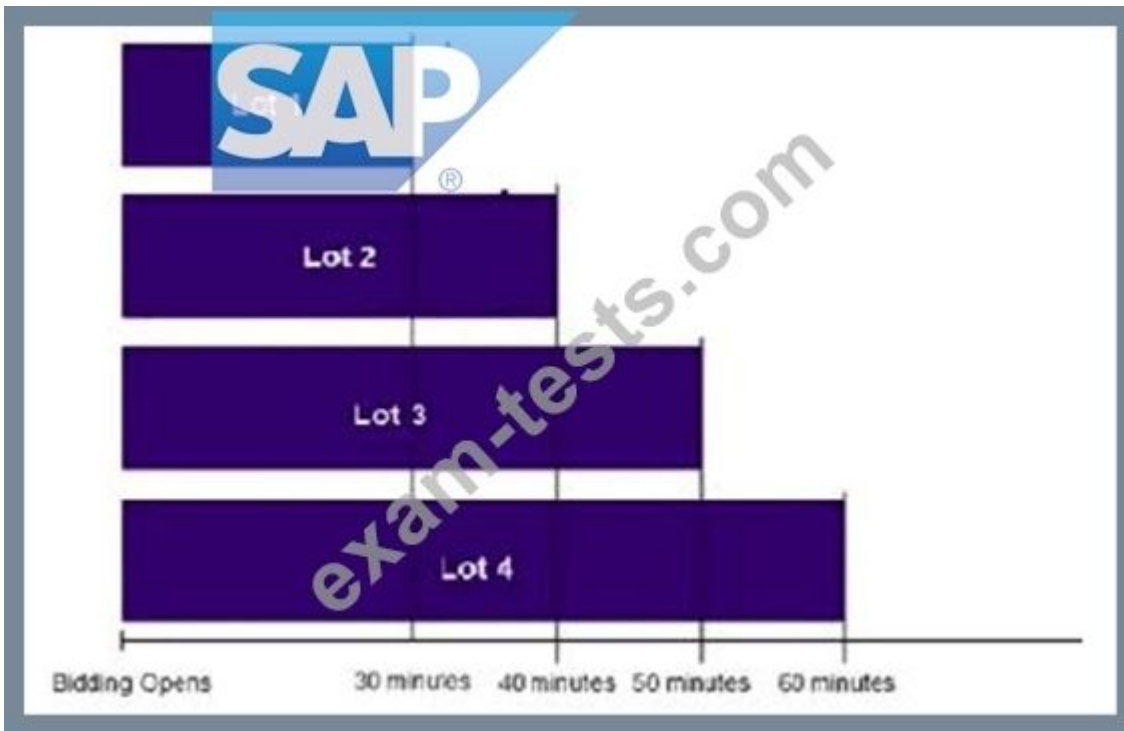
Your Overview tab is set to full view. What actions can you take on the Overview tab of the Sourcing Project?

- A. Add a task
- B. Review quick links
- C. Create project announcements
- D. Upload a document
- E. Mark the project complete

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

Which event timing is represented by attached graphic?



- A. Serial
- B. Dutch
- C. Staggered
- D. Parallel

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

What action would allow a user to be able to create or edit a sourcing project?

- A. Ensure the user is assigned to the Project Owner group within a sourcing project;
- B. Ensure a sourcing request was created before the sourcing project
- C. Ensure the user is assigned to the Sourcing Approver system group
- D. Ensure the user is assigned to the Sourcing Agent system group

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

Which of the following event templates are intended to sell goods that you have in stock?

- A. Forward auction
- B. RFP
- C. RFI
- D. Reverse auction

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 30

Which factor determine how rules are displayed in event templates? Note: there are 3 correct answers to this question.

- A. Currency rules

- B. Event type
- C. Conditional values from other rules
- D. Rules that are preset/hidden in a template
- E. Conditionals Sourcing Library content

Answer: B,C,D (LEAVE A REPLY)

NEW QUESTION: 31

Which activity in the sourcing process takes place in SAP Ariba Sourcing? Please choose the correct answer.

- A. Analyze supplier bids.
- B. Request periodic changes to supplier information.
- C. Monitor long-term supplier performance.
- D. Negotiate contract terms.

Answer: A (LEAVE A REPLY)

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NEW QUESTION: 32

You are using the Add Content From Library option. In addition to the Sourcing Library, where can you get content using this option? Please choose the correct answer.

- A. SAP Ariba reports
- B. Past sourcing events
- C. A Microsoft Excel file
- D. Sourcing requests

Answer: D (LEAVE A REPLY)

NEW QUESTION: 33

Which of the following scoring rules must be set to enable blind team grading?Note: There are 2 correct answers to this question.

- A. Enable blind grading on participant responses
- B. Allow participants to see scoring weights
- C. Default grading method
- D. Enable scoring on participant responses

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 34

What are some of the benefits of requiring pre-bids during the preview period of an auction?

- A. Suppliers can verify if they can supply the items at or below the starting price
- B. Supplier can verify if they can supply the items as designed;
- C. Suppliers can review the number of suppliers participating in the auction
- D. Suppliers can be restricted from participating in an action until they submit a starting price;
- E. Suppliers can see their rank before the auction opens

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 35

Which field is required when setting up a section in an RFX?

- A. Visible to Participant
- B. Prerequisite Value
- C. Description
- D. Name

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 36

What are the goals of the testing phase?

- A. Validate the customer unique configuration
- B. Ensure that the customer end users are fully trained on SAP Ariba Sourcing
- C. Verify the configuration in test and production sites
- D. Verify that core SAP Ariba functions are working

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 37

When would you choose to allow suppliers to see only rank in an auction?

- A. You expect a wide variation in bids
- B. There are many suppliers invited to the auction
- C. The market for the product on auction is highly competitive
- D. Price data is highly sensitive

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 38

What setting dictates the language displayed on the supplier user interface?

- A. Preferred language
- B. Browser language

C. Default currency

D. Locale

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 39

Which of the following customization Manager activities can be performed by the customization administrator system group? Note: there are 2 correct answers to this question.

A. Update site-wide company logo

B. Update bidder agreement text

C. Access field configuration

D. Update enumerations

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 40

Which tabs are unique to a published full sourcing project when compared to a published quick sourcing project?

A. Tasks

B. Documents

C. Overview

D. Team

E. History

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 41

What are the responsibilities of the customer project sponsor?

A. Manage the project timeline

B. Serve as the escalation point for project issues.

C. Provide the overall project vision;

D. Drive the change management effort;

E. Serve as the primary point of contact for the project

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 42

What options are available to split or partially award lots with multiple line items?

A. Only a partial percentage of the lot awarded

B. All line items in the lot split by percentage

C. Each line item awarded to a different supplier

D. All line items in the lot split by a quantity

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 43

What dashboard panel provides access to prepackaged reports?

- A. Common Actions
- B. Action Tiles
- C. My Documents
- D. Event Status

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 44

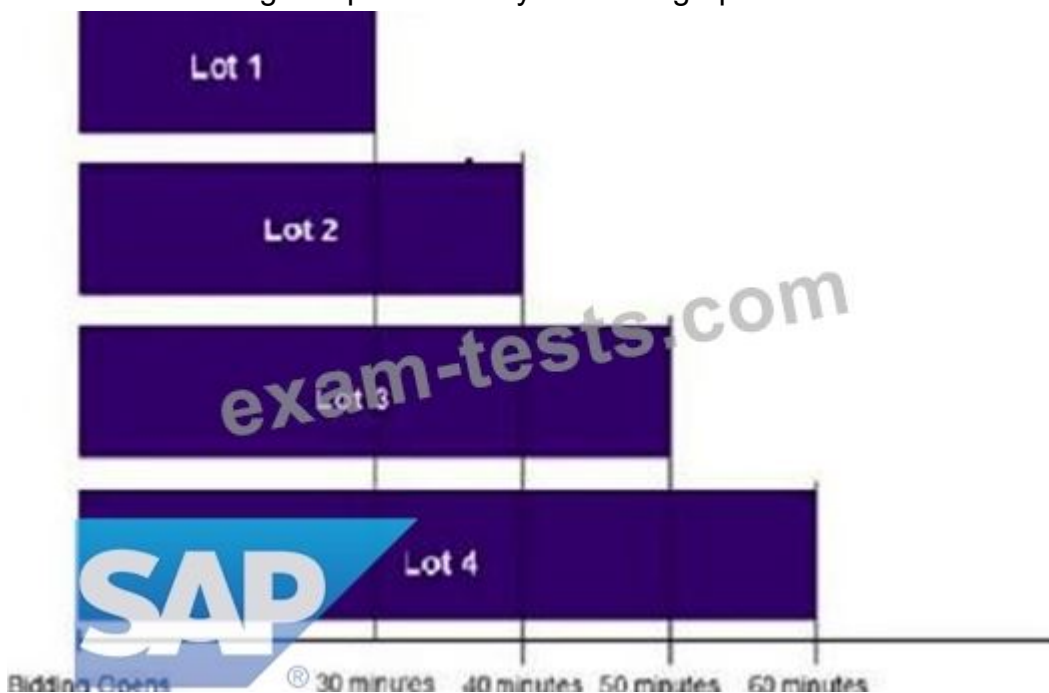
Where can users see the task description? There are 3 correct answers to this question.

- A. On the Tasks tab when Show Details is turned on
- B. On the Tasks tab when mousing over the task name
- C. On the Task Details page
- D. In the To Do content item on the Dashboard
- E. In e-mail notifications about the task

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 45

Which event timing is represented by attached graphic?



- A. Dutch
- B. Parallel
- C. Serial
- D. Staggered

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 46

Which of the following scoring rules must be set to enable blind team grading? Note: there are 2 correct answers to this question.

- A. Enable blind grading on participant responses
- B. Enable scoring on participant response
- C. Allow participants to see scoring weights
- D. Defaults grading method

Answer: A,B (LEAVE A REPLY)

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NEW QUESTION: 47

What deployment activities are performed by Shared Services?

- A. Onsite project management
- B. Project go live
- C. Project kick-off
- D. End-of-project quality review;

Answer: (SHOW ANSWER)

NEW QUESTION: 48

Which of the following considerations should you keep in mind when using auction template? Note: there are 2 correct answers to this question.

- A. Price is the most important factor
- B. Expected low competition between strategic and preferred suppliers
- C. Runs over a short period of time
- D. Contains high price variance

Answer: (SHOW ANSWER)

NEW QUESTION: 49

Once the sourcing request is fully approved, which of the following data is copied into the sourcing project from the sourcing request? Note: there are 2 correct answers to this question.

- A. Departments
- B. Process status

- C. Name
- D. Currency

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 50

In sourcing events, what features is available to automatically add content for a given category rather than manually having the user add it on their own?

- A. Commodity price escalation management
- B. Sourcing library
- C. Predecessor project
- D. Category attribute hierarchy

Answer: B (LEAVE A REPLY)

NEW QUESTION: 51

Which of the following system groups are considered user licenses? Note: there are 2 correct answers to this question.

- A. Commodity Manager
- B. Senior Analyst
- C. Sourcing Agent
- D. Contract Approver

Answer: A,C (LEAVE A REPLY)

NEW QUESTION: 52

You want to build the following formula: Total Cost = (Price + Inventory Charge) * Quantity + Switching Cost What settings must you choose for the Inventory Charge cost term?

Please choose the correct answer.

- A. Include in Cost: None
Apply to cost for: Per unit
- B. Include in Cost: Adder
Apply to cost for: Per unit
- C. Include in Cost: Total Cost
Apply to cost for: Quantity
- D. Include in Cost: Adder
Apply to cost for: All units

Answer: C (LEAVE A REPLY)

NEW QUESTION: 53

What is affected when you change the value selected in the Locale field?

- A. Language for supplier correspondence
- B. Time zone used to specify event start and end dates
- C. Language for header fields and system generated messages

D. Formatting of numbers and dates

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 54

Which of the following activities does the SAP Ariba Strategic Sourcing Suite facilitate?

Note: there are 2 correct answers to this question.

- A. View supplier qualification data
- B. Send pricing information to external applications
- C. Order direct materials from a supplier
- D. See supplier inventory in an external application

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 55

What master data is relevant for SAP Ariba Sourcing deployments?

- A. Purchasing organizations
- B. Units of measure
- C. Partitioned suppliers
- D. Commodity codes
- E. Departments

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 56

In the context of a BOM quote, which option should be used to enable suppliers to provide bids for certain materials only?

- A. Active part types
- B. Material part types
- C. Visible part types
- D. Quotable part types

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 57

What solutions are included in the SAP Ariba Strategic Sourcing Suite? Note: There are 2 correct answers to this question.

- A. SAP Ariba Contracts
- B. SAP Ariba Supplier Lifecycle and Performance
- C. SAP Ariba Buying and Invoicing
- D. SAP Ariba Spend Analysis

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 58

Where can you access tasks that have been assigned to you? Note: there are 3 correct answers to this question.

- A. Manage > to do
- B. To-Do portlet
- C. Manager > Personal workspace
- D. Manage > My task
- E. Dashboard calendar

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 59

In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction? Note: There are 2 correct answers to this question.

- A. To gain a preliminary bid from each supplier
- B. To narrow the list of suppliers to invite to later events
- C. To verify if suppliers can meet the specifications
- D. To gather pricing and capability information

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 60

What difference can you view with the BOM comparison feature? Note: there are 2 correct answers to this question.

- A. Two distinct BOMs
- B. Designed BOM and finished BOM
- C. BOMs imported from the ERP and those created via CSV import
- D. Different version of the same BOM

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 61

Which of the following price attributes will be used in calculating the saving within a line item?

- A. Historic price
- B. Ceiling/floor value
- C. Initial response
- D. Reserve price

Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 62

What data collection template can be used to load/import data directly into SAP Ariba?

- A. Enablement Workbook
- B. Process design Matrix
- C. RFY Data Collection Template
- D. Custom Header Fields

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 63

What grading feature allows you to change scores submitted by team graders?

- A. Adjust grades for consensus
- B. Blind grading
- C. Review for team grading
- D. Pre-grading

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 64

Which auction types must include "Serial" for the event rule "Specify how lot bidding will begin and end"? Note: there are 2 correct answers to this question.

- A. Dutch reverse auction
- B. Traffic light auction
- C. English reverse auction
- D. Japanese reverse auction

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 65

What does Desktop File Sync/ActiveX do?

- A. It generates content in the Sourcing library
- B. It synchronizes responses from suppliers
- C. It exports reports directly to MExcel
- D. It streamlines document revisions;

Answer: C,D ([LEAVE A REPLY](#))

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