

SAP.C_TS460_2022.v2024-03-22.q26

Exam Code:	C_TS460_2022
Exam Name:	Certified Application Associate - SAP S/4HANA Sales 2022 Upskilling
Certification Provider:	SAP
Free Question Number:	26
Version:	v2024-03-22
# of views:	478
# of Questions views:	260
https://www.exam-tests.com/C_TS460_2022-exam/SAP.C_TS460_2022.v2024-03-22.q26.html	

NEW QUESTION: 1

What are the next steps after a consignment pickup order is created? Note: There are 2 correct answers to this question.

- A. A goods receipt is posted.
- B. A credit memo is created.
- C. A delivery is created
- D. Picking is performed

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

Which sellings are configured in the pricing condition type? Note: There are 3 correct answers to this question.

- A. Access sequence
- B. Calculation type
- C. Print type
- D. Scale base type
- E. Account key

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 3

In your sales document, you want the header conditions to be distributed among the items based on the gross weight instead of the net value. Where do you maintain this setting?"

- A. Exclusion group

- B. Condition type
- C. Sales document type
- D. Pricing procedure

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 4

Which of the following are controlled at the billing type level? Note: There are 2 correct answers to this question

- A. Accounting document type
- B. Negative posting
- C. Credit limit check
- D. Billing block

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 5

Which of the following are valid sequences for standard sales processes in your SAP S/4HANA system? Note: There are 2 correct answers to this question

- A. Cash sales order -> Outbound delivery -> Post goods issue-> Print customer invoice-> Billing document
- B. Outbound delivery -> Post goods issue-> Billing document-> Returns sales order
- C. Quotation-> Sales order -> Post goods issue > Outbound delivery > Billing document
- D. Billing document -> Invoice correction request-> Outbound delivery > Billing document

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

When creating a sales document with reference, you want to ensure the item numbers in the target document are identical to those in the source document. Where would you activate this in copy control?

- A. At header level using the data transfer routines
- B. At header level using a specific indicator
- C. At item level using a specific indicator
- D. At item level using the copying requirements

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 7

What do you have to put in place in order to use invoice lists? Note: There are 3 correct answers to this question

- A. Assign a common payer to all customer master records to be included.
- B. Assign all customers to be included to the common payer master record
- C. Assign a factory calendar to the payer master record
- D. Assign an invoice list type to the billing types to be included.

E. Assign an invoice list type to the billing factory calendar.

Answer: C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 8

You want to combine items from different sales orders into one delivery document. Which fields need to have the same values in every sales order item you want to combine? Note: There are 3 correct answers to this question.

A. Route

B. Transportation zone

C. Ship-to party

D. Incoterms

E. Plant

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 9

In which document type is the item reference status set to Partially Referenced after a partial quantity has been referenced?

A. An quotation that has been referenced by an order

B. An order that has been referenced by a contract

C. An inquiry that has been referenced by a quotation

D. An inquiry that has been referenced by an order

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 10

Which statements apply to SAP Conversational AI? Note: There are 2 correct answers to this question

A. It supports natural language processing to access and work with SAP applications.

B. It has been renamed to SAP Co Pilot with SAP S/4HANA

C. It acts as a bot creation and integration hub for the SAP ecosystem.

D. It runs on a separate server and must be used in conjunction with SAP Fiori Launchpad

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 11

Which of the following are valid business partner categories? Note: There are 2 correct answers to this question

A. Association

B. Group

C. Company

D. Person

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 12

You want to change the prices for several documents at the same time. How can you achieve this?

- A. Using the mass change function in the document list (VA05)
- B. Using the fast change function in each sales order
- C. Using the SAP Fiori app Track Sales Orders
- D. Using the SAP Fiori app Sales Performance - Plan/Actual

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 13

Which statements apply to shipping points in the SAP S/4HANA system? Note: There are 2 correct answers to this question

- A. A shipping point can contain the pick/pack time and a factory calendar
- B. Several shipping points can be assigned to a loading point.
- C. A shipping point is uniquely assigned to one plant.
- D. Shipping points are required for outbound delivery processing.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 14

You want to combine multiple sales orders and/or deliveries into one billing document. Which fields need to have the same values in every sales order you want to combine? Note. There are 3 correct answers to this question.

- A. Material group
- B. Profit center
- C. Billing date
- D. Company code.
- E. Payer

Answer: C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 15

Which of the following technology portfolios are part of the SAP Business Technology Platform? Note: There are 3 correct answers to this question

- A. Intelligent Technologies
- B. Database and Data Management
- C. Application Development and Integration
- D. SAP Cloud Platform
- E. Machine Learning

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 16

What is the first step in creating a pricing report?

- A. Indicate which fields will be selection criteria.
- B. Design the layout of the report.
- C. Select the required key fields.
- D. Select the relevant condition tables

Answer: C ([LEAVE A REPLY](#))

Valid C_TS460_2022 Dumps shared by BraindumpsPass.com for Helping Passing C_TS460_2022 Exam! BraindumpsPass.com now offer the **newest C_TS460_2022 exam dumps**, the BraindumpsPass.com C_TS460_2022 exam **questions have been updated** and **answers have been corrected** get the **newest** BraindumpsPass.com C_TS460_2022 dumps with Test Engine here:

https://www.braindumpsPass.com/SAP/C_TS460_2022-practice-exam-dumps.html (80 Q&As Dumps, **40%OFF** Special Discount: **Exam-Tests**)

NEW QUESTION: 17

You want to ensure that your customer can only order specific materials. In which of the following objects should these materials be entered?

- A. Materials listing
- B. Material determination
- C. Product hierarchy
- D. Assortment module

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 18

How can you restrict the use of a sales document type within your organizational structure?

- A. By sales group
- B. By business area
- C. By company code
- D. By sales area

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 19

Which of the following elements can be used in the account determination during billing?

Note: There are 3 correct answers to this question

- A. Account assignment group for material
- B. Account assignment group for sold-to party
- C. Controlling area
- D. Sales organization

E. Account key

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 20

Which elements determine the pricing procedure? Note: There are 3 correct answers to this question

A. Sales document type

B. Company code

C. Country

D. Sales area

E. Customer

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

You want to create a new SAP Smart Business evaluation that uses a new KPI, and add it to the SAP Fiori Launchpad. Which steps must you complete? Note. There are 3 correct answers to this question.

A. Assign a new tile to the newly created group.

B. Configure the visualization of the new KPI by adding it to a tile

C. Create a relevant exception report in the appropriate back-end system.

D. Create a new group and a new KPI

E. Create and activate a report for the new KPI

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

Which of the following condition types can only be entered manually in a sales order?

Note: There are 2 correct answers to this question

A. Order Value (HM00)

B. Minimum Value Surcharge (AMIZ)

C. Net Price (PN00)

D. Minimum Price (PMIN)

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 23

You want to maintain different payment terms at item and header level. Where do you configure this?

A. Pricing procedure

B. Copy control

C. Item category

D. Sales document type

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

What is controlled by the text determination procedure for a sales document? Note: There are 2 correct answers to this question.

- A. That a text should be determined automatically
- B. That determination of a text is mandatory
- C. That a specific text object is used as the text source
- D. That a text should be retrieved in a specific language

Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 25

Which elements are used during automatic shipping point determination in a sales order? Note: There are 3 correct answers to this question

- A. Transportation group
- B. Shipping conditions
- C. Shipping type
- D. delivering plant
- E. Loading group

Answer: B,D,E (LEAVE A REPLY)

NEW QUESTION: 26

The business wants to use the requested delivery date as the pricing date in sales orders. Where do you maintain this?

- A. In the customer master sales and distribution view
- B. In the pricing procedure
- C. In the schedule line category
- D. In the sales document type

Answer: C (LEAVE A REPLY)

Valid C_TS460_2022 Dumps shared by BraindumpsPass.com for Helping Passing C_TS460_2022 Exam! BraindumpsPass.com now offer the **newest C_TS460_2022 exam dumps**, the BraindumpsPass.com C_TS460_2022 exam **questions have been updated** and **answers have been corrected** get the **newest** BraindumpsPass.com C_TS460_2022 dumps with Test Engine here:
https://www.braindumpsPASS.com/SAP/C_TS460_2022-practice-exam-dumps.html (80 Q&As Dumps, **40%OFF** Special Discount: **Exam-Tests**)