

SAP.C_TS462_2022.v2023-11-21.q29

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NEW QUESTION: 1

You want to change the default description of a specific condition type for selected condition records.

How can you achieve this? Note: There are 2 correct answers to this question

- A. use report COND AV
- B. use the manage prices sales app
- C. use the change condition (VK12) transaction
- D. Use the Creation of Pricing Lists app.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

When the system uses a free goods determination record to allocate free goods in a sales order, which elements influence item category determination for the free-of-charge item?

Note: There are 3 correct answers to this question.

- A. Item category of the higher level item
- B. Material price group from the material master'
- C. Item category group from the material master
- D. Item category usage provided by the ABAP code
- E. Condition category for the discount condition type,

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 3

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

- A. Quantity contract

- B. Material-related value contract
- C. General value contract
- D. Scheduling agreement

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 4

You want to determine the item category in a sales document, What do you need to consider? Note:

There are 2 correct answers to this question

- A. The higher level- item
- B. The customer master data
- C. The sales organization
- D. The material master data

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question

- A. Issue solving is supported by a wizard based on machine learning (ML),
- B. The status of a document is predicted using Artificial intelligence (AI) algorithms,
- C. Color coding is used to indicate the status of a document,
- D. The process flow supports direct navigation to applications that can be used to solve problems,

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 6

Which field from the material master is used in route determination in a sales order?

- A. Loading group
- B. Transportation group
- C. Material freight group
- D. Weight group

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 7

You want to evaluate sales discount condition records. Which tool can you use? Note:

There are 2 correct answers to this question

- A. Manage prices and sales app
- B. Listing
- C. Price lists
- D. Pricing reports

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 8

To what do you assign a material listing procedure?

- A. sales document type
- B. sales item category
- C. sales organization and sales document type
- D. sales area, document pricing procedure, and customer pricing procedure

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 9

When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Account group
- B. Business partner grouping
- C. Business partner role
- D. Business partner category

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 10

Which settings do the cash sales process and the rush order process have in common?

Note: There are 2 correct answers to this question.

- A. The item category
- B. The lead time in days
- C. The immediate delivery settings
- D. The billing type

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 11

How can you reduce the maintenance effort for customer master data? Note: There are 2 correct answers to this question.

- A. Use multi-address handling
- B. Use business partner roles
- C. Use customer-vendor integration.
- D. Use the common master data concept

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

Where do you configure the default billing type to be used for delivery-related billing?

- A. sales document type
- B. sales document item category
- C. Delivery Type

D. copying Control

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of sales area and plant,
- B. It is linked to a combination of plant and storage location.
- C. It is linked to a combination of plant and distribution channel.
- D. It is linked to a combination of plant and shipping point,

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 14

Which of the following SAP S/4HANA Sales organizational unit assignments are mandatory? Note: There are 2 correct answers to this question.

- A. Division to sales organization.
- B. sales group to sales office.
- C. Plant to combination of sales organization and distribution channel.
- D. sales office to sales area.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 15

You want to be able to enter a special price in a sales order for a certain customer that should ignore all applicable discounts How can you achieve this?

- A. Create a condition record for a customer-specific price.
- B. set the Exclusion indicator in the condition records for all discounts
- C. Activate the Condition Update indicator in the condition records for the special price
- D. set the Exclusion indicator in the condition record for the special price

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

Texts are copied from a sold-to party to a sales order. Any later change to the sold-to party texts should not be visible in this order. Which object controls this behavior?

- A. Text ID
- B. Text procedure assignment
- C. Access Sequence
- D. Text determination procedure

Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 17

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct answers to this question.

- A. Delivery requirement in material planning are updated
- B. The warehouse task status is set to complete
- C. The billing document can now be created
- D. The overall status of the delivery is set to complete
- E. The document flow is updated

Answer: A,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 18

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question,

- A. Assign a set of working times to the shipping point
- B. Maintain the transit time in the route in hours and minutes,
- C. Maintain shifts defining the time for the starting and ending work,
- D. Assign a set of working times to the plant
- E. Assign a shift sequence to the working times,

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 19

Your company uses various strategies to supply your customers with goods and/or services, Which organizational structure element can be used to model these strategies?

- A. Sales organization
- B. Distribution channel
- C. Sales office
- D. Shipping point

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 20

You want to automatically supply your customers with an alternative material if the ordered material is not available. How would you do this?

- A. Create a material listing that includes both the ordered and substitution materials.
- B. Create an assortment module that determines the permitted substitution materials
- C. Ensure all affected orders are included in a backorder processing run.
- D. Create a material determination record with an appropriate substitution rule.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 21

The delivering plant should be determined automatically for a sales order item. Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question,

- A. Material determination
- B. Material master
- C. Ship to party
- D. Customer material info record
- E. Sold to party

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 22

Which of the following is a characteristic of a service item in a sales order?

- A. The material has a specific item category group.
- B. The Delivering Plant field is not required
- C. The service item has no schedule line assigned
- D. The item in the sales order is blocked for delivery

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 23

What can you set up in copying control for billing documents? Note: There are 2 correct answers to this question

- A. Billing type for cancellation
- B. Update pricing
- C. Update document flow
- D. Assignment

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 24

For which type of outline agreement do you determine the material from the item category?

- A. Value contract
- B. Condition contract
- C. Quantity contract
- D. Scheduling agreement

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 25

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.

- A. Set up the dependent profitability segment for the value contract
- B. Assign a sales item proposal to the value contract
- C. Assign product hierarchy to value contract.
- D. Assign an assortment module to the value contract

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 26

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value, What do you need to do?

- A. Assign a group condition routine to the freight charge,
- B. Set up the freight charge as a header condition.
- C. Set up condition type groups for the freight charge.
- D. Set up calculation type B (fixed amount) for the freight charge,

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app? Note: There are 2 correct answers to this question,

- A. With the app, a user can block the automatic posting of billing documents
- B. With transaction VF04, a user can cancel a collective billing run,
- C. With the app, a user can set default billing block for sales document types,
- D. With transaction VF04, a user can simulate the creation of multiple billing documents,

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 28

You are using incompleteness procedures in your system, To which elements can they be assigned?

Note:

There are 3 correct answers to this question

- A. Partner function
- B. Schedule line category
- C. Item category
- D. Material type
- E. Business partner category

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 29

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Delivery relevance
- B. Goods movement type
- C. create delivery group
- D. Structure scope

Answer: A,B ([LEAVE A REPLY](#))

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