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NEW QUESTION: 1

What would prevent a user from syncing a quote with an opportunity?

- A. The quote has already passed its expiration date.
- B. The quote has a validation rule preventing it from being updated.
- C. Another quote is already synced with the opportunity.
- D. Another quote is already synced with the opportunity and is awaiting approval.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 2

AW Computing is conducting an audit and wants to understand how many objects have been shared as public externally.

which tool should the administrator use to quickly obtain this details?

- A. Security Health Check
- B. Session Security Settings
- C. Object Manager
- D. Setup Audit Trail

Answer: B (LEAVE A REPLY)

NEW QUESTION: 3

The administrator at Cloud Kicks has been asked to delete a large number of quote line items. The/ receive a .csv file with the record IDs to be deleted. The administrator uses Data Loader to delete them and selects Use Sulk APL When the job runs, every record shows an 'entity Is deleted' error In the error file that is created.

What is the reason for the error?

- A.** One of the IDs in the batch referenced a record that was In the recycle bin.
- B.** The batch size selected was greater than the 200 record limit.
- C.** This Is the standard error message when records are deleted using Bulk API.
- D.** Deleting with Data Loader can only be done In Batch API mode.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

An administrator would Like to know If any other administrators or delegated administrators are using the Log In As a User feature.

Where the administrators should are using the Log in As a User feature.

- A.** Connected App Usage
- B.** Setup Audit Trail
- C.** Login History
- D.** Grant Account Login Access

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

The sales manager at Cloud Kicks (CK) wants to make sure the accounts that CK serves are happy. One way they track this is by how many open cases an account has with CK. The sales manager asks CK's administrator to build a report to show Accounts with Open Cases.

What report type would this be?

- A.** Summary Report
- B.** Matrix Report
- C.** Bucket Report
- D.** Joined Report

Answer: **A** ([LEAVE A REPLY](#))

NEW QUESTION: 6

The accounting team at Universal Containers is looking to roll out two new custom objects: a parent Invoice object and a child Payment object. Whenever a Payment record is created, the Invoice object should be updated to reflect the current outstanding value of the Invoice.

What should the administrator do to build this functionality?

- A.** Create a lookup-relationship on the Payment and a workflow cross object field update.
- B.** Create a master-detail relationship on the Payment and a workflow cross object field update.
- C.** Create a master-detail relationship on the Payment with a Roll-up Summary field on the Invoice.

D. Create a lookup-relationship on the Payment with a Roll-up Summary field on the Invoice.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 7

An administrator created a new custom object. When trying to upload new records to the custom object using.

Date Loader, they are unable to see the new custom object in the list of available objects. What should the administrator do to resolve the issue?

- A.** Check the Field-Level Security of the new custom object's Name field.
- B.** Assign a permission set to give them access to the new object.
- C.** Ensure Allow Sharing is checked on the custom object.
- D.** Confirm the object is marked as deployed and not in development.

Answer: **D** [\(LEAVE A REPLY\)](#)

NEW QUESTION: 8

Universal Containers' support team wants to use Salesforce Knowledge to allow customers and the support team to have access to the product documentation. There are many different types of documentation with usage across the globe.

What feature should the administrator configure?

- A.** Create article types.
- B.** Enable the Case Feed.
- C.** Define data categories and visibility.
- D.** Setup record types and page layouts.

Answer: **C** [\(LEAVE A REPLY\)](#)

NEW QUESTION: 9

DreamHouse Realty wants to notify an assigned agent when an appointment is booked on a custom object for one of their listed homes along with the total number of appointments booked so far. The administrator has configured a Roll-up Summary for the number of appointments as well as a flow to detect the creation of a new appointment and send the information to the agent.

What consideration about process automation should the administrator be aware of to ensure the right information is delivered?

- A.** Rows can only be triggered from the records created on standard objects.
- B.** Roll-up Summary calculations run after processes and workflows.
- C.** Roll-up Summary calculations will prevent a Flow from being triggered.
- D.** Only standard objects can be used with Roll-up Summary fields.

Answer: **B** [\(LEAVE A REPLY\)](#)

NEW QUESTION: 10

The Cloud Kicks administrator wants to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers. What sharing mechanism should be used?

- A. organization wide Defaults
- B. Role Hierarchy
- C. Manual Sharing
- D. Sharing Settings

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 11

Universal Containers wants to assign a task due date on one of two fields. Estimated Shipping Date or Client Need By Date, which is further in the future.

Which two combined automation tools should the administrator use to create the task record and assign based on date criteria?

Choose 2 answers

- A. Configure a workflow to create the task.
- B. Make a Process Builder to create the task.
- C. Create a formula capture the MAX date.
- D. Design an approval process to capture the furthest date.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 12

Cloud Kicks has a very large knowledge base in Salesforce, Service reps are having a hard time finding the most relevant articles because there are too many search results.

What should the administrator do to help service reps quickly narrow down the number of articles?

- A. Update Knowledge to auto-search the case's subject.
- B. Implement and configure Data Categories.
- C. Delete and remove old Knowledge articles.
- D. Activate and configure Einstein Search.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 13

An administrator at AW Computing noticed that a custom field on the Contact object was changed from text to text area.

What tool should the administrator use to investigate this change?

- A. Developer Console
- B. Field History Tracking
- C. View Setup Audit Trail
- D. Debug Log

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

Cloud Kicks has received feedback that customers are frustrated with the amount of time it takes to reach a support agent by area of expertise according to product information after a new case has been submitted.

Which feature should the administrator configure in order to improve the case management process?

- A. Omni-Channel
- B. Escalation Rules
- C. Knowledge Component
- D. Macros

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 15

The operations team at Ursa Major Solar (UMS) currently tracks installations using a spreadsheet. The information captured includes customer name, address, purchase and installation dates, configuration specs, and additional installer instructions. UMS's CEO would like to utilize Salesforce to track this information instead.

Which action should the administrator take to meet this requirement?

- A. Use Salesforce REST API to create the object and also import the data.
- B. Use Lightning Object Creator to create the object and also import the data.
- C. Use Object Manager to create the object and also import the data.
- D. Use Schema Builder to create the object and also import the data.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 16

An administrator has found a free app on the AppExchange and would like to install it.

Which three items should the administrator take into consideration before installing the managed package?

Choose 3 answers

- A. Apps must be installed in production before the app can be installed in a sandbox.
- B. Managed apps do not undergo a formal security review by Salesforce.
- C. Apps may require external, third-party web services to function properly.
- D. Apps may require certain Salesforce editions or features to be enabled.
- E. Custom objects and custom fields used by the app count against the org's limits.

Answer: A,C,D ([LEAVE A REPLY](#))

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NEW QUESTION: 17

An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports.

Which three recommendations should the administrator make?

Choose 3 answers

- A. Reduce the amount of objects per export.
- B. Request a backup file every 5 days.
- C. Keep deleted record counts to a minimum.
- D. Unselect the recycle bin in the object export option.
- E. Deselect 'Include images, documents, and attachments' in the export.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 18

AW Computing wants to embed a report chart on the Account record page that shows the value of closed sales for that account. The chart should be limited to users in the Sales Manager role on the Account record pages.

how should this be accomplished?

- A. Create a new page layout for the Sales Manager role.
- B. Filter component visibility for the Sales Manager role.
- C. Create a new report and assign it to the component.
- D. Filter component visibility for the Account ID.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 19

The AW Computing administrator team does significant amounts of work around process automation and ensuring data integrity. When an administrator created a new validation rule in production, the development team complained that their deployment to production failed.

What should be implemented to prevent this conflict from happening?

- A. Test changes in a shared sandbox.
- B. Review the setup audit trail prior to changes.
- C. Build automation and validation rules using screen flows.
- D. Refresh the full copy sandbox daily.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 20

Sales reps at AW Computing have asked the Administrator to help them close deals faster on the Salesforce mobile app when they're in the field. They want to be able to quickly close an opportunity and have key fields, like status, pre-populated to Closed Won.

What should an administrator create to achieve this?

- A. Enhanced Related Lists
- B. Object-specific Quick Action
- C. Lightning Component
- D. Global Quick Action

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 21

AW Computing continues to grow and has concerns about the volume of sensitive data being stored in its org. The administrator suggests utilizing Salesforce Shield.

What should the team consider before implementing Salesforce Shield?

- A. Encrypted fields are to be referenced in flows.
- B. Shield Platform Encryption can be used with custom metadata types.
- C. Einstein Lead Scoring is available on encrypted fields.
- D. Paused flows can cause data to be saved in an unencrypted state.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 22

The administrator at Ursa Major Solar has set up IT policies for all user passwords to be a minimum length of 8 characters and have an expiration period of 90 days. The security team recently decided that administrators of any system should have a 15-character minimum password with a 30-day expiration period.

Where should the administrator make this change?

- A. Password complexity requirements on the permission set
- B. Password Policies on the System Administrator profile
- C. Session Settings on the User record
- D. Organization-wide password policies

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 23

Sales reps at AW Computing have been reporting that contact phone numbers sometimes revert back to an old value after being updated.

What should the administrator do to resolve this issue?

- A. Delete all workflow rules.
- B. Add an invocable process.
- C. Schedule Apex jobs.

D. Consolidate automation tools.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 24

Cloud Kicks wants to force its users to set a value for a custom called Tier by answering a series of questions.

What two functions should the administrator use to ensure that users cannot bypass answering these questions in order to determine their Tier value.

Choose 2 answers

- A. Use a screen flow to ask the question.
- B. Set up a list view for the list of questions.
- C. Make the field Read Only on the page layout.
- D. Set up a restriction rule on the field.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 25

Ursa Major Solar (UMS) receives hundred of cases every week from both consumers and retail partners. UMS wants to ensure it's meeting all service-level agreements to maintain high levels of customer satisfaction.

What should the administrator do to help meet this goal?

- A. Expose the Service Contracts object in the Service Console for an agent to view when working a case.
- B. Set up and configure Entitlement Process to design timelines and track issue resolution.
- C. Configure the Milestones object on Service Contracts to sequential milestones for common case issues.
- D. Design a Net Promoter Score survey using Surveys that is automatically sent when a case is closed.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

Cloud Kicks (CK) completed a project in a sandbox environment and wants to migrate the changes to production. CK split the deployment into two distinct change sets. Change set 1 has new custom objects and fields. Change set 2 has updated profiles and automation.

What should the administrator consider before deploying the change sets?

- A. The Field-Level Security will not be deployed with the profiles in change set 2.
- B. Change set 2 needs to be deployed first.
- C. Both change sets must be deployed simultaneously.
- D. Automations need to be deployed in the same change set in order to be activated.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

Ursa Major Solar has a training sandbox with 160MB of test data that needs to be refreshed every other day.

Which two sandboxes should be used in this instance?

Choose 2 answers

- A. Full
- B. Partial
- C. Developer Pro
- D. Developer

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 28

The sales team at Cloud Kicks is noticing that sales reps are misusing the new Screen Flow tool for data entry, since they are viewed the initial screen after clicking finish.

What should the administrator do to fix this?

- A. Create a new flow to redirect the user when the other flow finishes.
- B. Add a trigger to redirect the user to a new page.
- C. Update the flow with a local redirect action.
- D. Use a lightning action to redirect the user

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log In. The administrator would now like to look at how many users have successfully used it since It was rolled out.

What are two ways the administrator can get this Information?

Choose 2 answers

- A. Create a new view In Identity Verification History, specifying Method.
- B. Open the Login Access Policies In Setup which shows how many users are using MFA.
- C. Export Login History and filter based off of Authentication Method Reference,
- D. Run a session setting report, specifying login methods by user.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 30

AW Computing has a 4-hour SLA in its support guarantee. The company recently received feed that customers art reporting long wait times before an agent responds to a new case after it has been submitted.

How should an administrator ensure cases are properly prioritized?

- A. Assignment Rules
- B. Auto-Response Rules
- C. Escalation Rules
- D. Workflow Rules

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 31

A user at Cloud Kicks has informed the administrator that they are unable to log in to Salesforce via multi-factor authentication.

Which two areas should the administrator review to understand potential root causes?

Choose 2 answers

- A.** Setup Audit Trail
- B.** Login History
- C.** Debug Logs
- D.** Identity Verification History

Answer: B,D ([LEAVE A REPLY](#))

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NEW QUESTION: 32

users at Northern Trail Outfitters have a lot of fields on their new account records because they track their accounts and competitors on the Account object. For accounts created for customers, they need access to different fields than the accounts used to track competitors. For partner accounts, they need different values in the Industry field.

What should the administrator use to resolve the issues?

- A.** Business Processes
- B.** Record Types
- C.** Flow Builder
- D.** Required Fields

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 33

The director of sales wants to make sure that every opportunity has either a sales engineer or an account executive assigned to the deal.

How should the administrator meet this requirement?

- A.** Write a validation rule that checks if the fields are blank and require that one of them of completed in order to save the opportunity.

- B.** Assign a task to the owner if an opportunity is created without one of these fields filled out.
- C.** Create a different record type for deals with Sales Engineers and deals with Account Executives to capture one or the other.
- D.** Require the Sales Engineer and the Account Executive lookup fields on the page layout.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 34

The administrator at Cloud Kicks is evaluating the capabilities of Schema Builder to create custom objects and custom fields. The administrator likes the user interface of the Schema Builder, as opposed to the new object and field wizards, but also notices some limitations. What needs to be configured from the object manager instead of Schema Builder?

- A.** Allow Reports and Activities
- B.** Make available for Customer Postal.
- C.** Add custom fields to the page layout.
- D.** Enable field history tracking

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 35

An administrator created two record types on the Account object: Internal Customers and External Customers. A custom profile called Sales has the External Customers record type assigned. The sharing rules for Accounts are set to Public Read Only. On occasion, Sales users notice that an Account record has the wrong record type assigned. The administrator has created a screen flow that will change the record type on the user's behalf.

What will happen to the Sales user's record access after running this flow?

- A.** Edit access will be lost to the record.
- B.** Record Access remains the same.
- C.** A new record owner will be assigned.
- D.** Read access will be lost to the record.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 36

An administrator recently implemented multi-factor authentication (MFA) with a standard security level selectee. They are receiving cases that users are unable to log in.

What should the administrator do to troubleshoot?

- A.** Check the session security level required at login on the user profile.
- B.** Temporarily disable MFA.
- C.** Reset the user passwords and ask them to try again.
- D.** Change MF-A to High Assurance.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 37

The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log in. The administrator would now like to look at how many users have successfully used it since it was rolled out. What are two ways the administrator can get this information?

Choose 2 answers

- A. The order of flow execution is unpredictable
- B. Open the Login Access Policies in Setup which shows how many users are using MFA.
- C. Run a session setting report, specifying login methods by user.
- D. Create a new view in Identity Verification History, specifying Method.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 38

Cloud Kicks tracks project details in a custom Project object. Project Milestones are tracked in a second custom object, with a reference to the parent Project record. Users need to automatically create a standard set of related Project Milestones when a Project record is created.

What is the recommended automation solution?

- A. After-save autolaunched flow
- B. Before-save autolaunched flow
- C. Scheduled flow
- D. Field Service flow

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

The administrator at AW Computing implements multi-factor authentication using the Salesforce Authenticator app downloaded on company-provided iPhones. A sales rep breaks their phone and needs to update an opportunity record.

How should the administrator grant access for the sales rep?

- A. Delegate multi-factor identification to the sales rep.
- B. Generate a temporary identity verification code for the rep.
- C. Add the sales rep's IP address to the trusted IP ranges.
- D. Instruct the sales rep to log in from the company's VPN.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 40

The Service team at Cloud Kicks needs a way to show the current status from the Account on the Case. This value should be on the page and is used in validation rules.

What should the administrator recommend to solve this?

- A. Use a picklist field.
- B. Create a cross-object formula.

- C. Make a Rollup Summary.
- D. Add a lookup field to Account.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 41

Ursa Major Solar wants to add a chat component to its corporate website, where its service agents can respond directly from Salesforce.

What are two considerations the administrator should understand before adding Chat to the Service Console? Choose 2 answers

- A. Chat can only be added to Console navigation Lightning apps.
- B. Chat must be routed with Omni-Channel in Lightning Experience.
- C. Chat is unavailable in Lightning Experience if also using Omni-Channel.
- D. Chat can only be added to Standard navigation Lightning apps.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 42

Which three fields should be used as filter criteria? Choose 3 answers

- A. A number field that designates the square footage of the listing.
- B. A multi-select picklist field that designates features of the listing.
- C. A picklist field that designates the county of the listing.
- D. A formula field that calculates a price for the listing.
- E. A phone field that provides the full phone number of the seller.

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 43

Which two ways can an administrator review the page performance for a Lightning record page?

Choose 2 answers

- A. Analyze Button
- B. Pages Menu
- C. Activation Button
- D. Lightning Usage App

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 44

A user is getting an error when attempting to merge two accounts. The administrator checks the profile to see the user has Read/Write permission on Accounts and is the owner of both records.

What is preventing the user from completing the merge?

- A. The user is assigned to the wrong territory.
- B. The Delete permission is missing on the user for Accounts.

- C. Only administrators have permission to merge records.
- D. The Account matching rules are not set.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 45

Northern Trail Outfitters (NTO) is expanding into the U.K. While most of NTO's product are the same as in the US. Pricing will vary from product due to shipping and raw material cost differences.

What should the administrator configure for a smooth rollout to the U.K.?

- A. Write a flow that translates the currency from dollars to euros using a custom Exchange Rate field.
- B. Configure a U.K Opportunity record type.
- C. Add a new U.K Order Form that has the euro symbol instead of the dollar symbol.
- D. Create a new Price Book for the U.K product pricing.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 46

At Cloud Kicks, the distributor account information is sensitive information. The administrator needs to make sure this information is unavailable to testers in the full sandbox.

What should the administrator recommend?

- A. Delete the sensitive information.
- B. Refresh the sandbox.
- C. Assign the users a new permission set.
- D. Use the data masking tool.

Answer: D (LEAVE A REPLY)

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NEW QUESTION: 47

Cloud Kicks has a Process Builder which should trigger upon a status change from on approval process. The Process Builder triggers if the status is updated manually, but not as a result of the approval process update.

What could the administrator do to troubleshoot the issue?

- A.** Turn Recursion the Process Builder under the Advanced Settings so the Process Builder fires again.
- B.** Check the Approval Process to make sure it is on the correct version.
- C.** Check the Reevaluate Workflow Rules After Field Change box on the Approval Process Field Update Action.
- D.** Change the value with a Specific New Field Value so the Process Builder knows what value to look for.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 48

Sales managers at Ursa Major Solar have asked for some additional automation around opportunity reminders. If the opportunity is in the Proposal stage a week before the close date, they want an email sent to the opportunity owner and manager. If the Budget Approved custom field is checked, the managers want to be notified immediately. How should these requirements be met without using code?

- A.** Create a record-triggered flow with scheduled paths. Configure the trigger to flow before the record is saved.
- B.** Create a record-triggered flow with scheduled paths. Configure the trigger to flow after the record is saved.
- C.** Create a schedule-triggered flow for the Opportunity object. Configure the trigger to flow daily.
- D.** Create a schedule-triggered flow. Configure the trigger to flow weekly.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 49

What are three options available to the administrator to help with this issue? Choose 3 answers

- A.** Move some page components behind a tab.
- B.** Convert all Process builders to flows.
- C.** Remove some of the fields displayed.
- D.** Deactivate unnecessary validation rules.
- E.** Reduce the number of related lists displayed.

Answer: A,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 50

AW Computing wants to create a process to assign accounts to different salespeople based on the annual revenue.... of the company. The administrator has decided to create a flow.

Which two consideration should the administrator make sure to remember when creating the flow? Choose 2 answers

- A. Use a Get Record component instead of hard coding record IDs.
- B. The running user of a flow is the user that last saved the flow.
- C. Update record elements should be placed outside the flow loop.
- D. Update Record elements should be placed inside the flow loop.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 51

Universal Containers has found duplicate contacts in Salesforce. The sales team administrator prevent duplicate records from being created.

Which two ways should the administrator customize duplicate management?

Choose 2 answers

- A. Set up mobile duplicate alerts.
- B. Create custom matching rules.
- C. Configure custom duplicate rules.
- D. Modify the Global Picklist Value Sets.

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 52

An administrator is asked to create a report to calculate the year-over-year changed in the dollar amount of a company's opportunities.

What reporting tool should be used to complete this request?

- A. A joined report with two report blocks for each year
- B. A custom summary formula with PARENTGROUPVAL function
- C. A row-level formula to compare amounts grouped by year.
- D. A custom summary formula with the PREVGROUPVAL function.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 53

The Cloud Kicks security team has seen an increase in unattended device attacks, where hackers can view sensitive information when users leave devices unlocked in public settings. The security team wants to ensure Salesforce data cannot be viewed after 10 minutes of inactivity.

What is the recommended security setting to configure?

- A. Force logout on session timeout.
- B. Lock sessions to the domain in which they were first used.
- C. Enforce login IP ranges on every request.
- D. Require a high assurance session.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 54

Cloud Kicks (CK) has a backup team of employees that helps short-staffed departments. These users could be working with sales one day and service the next. CK is implementing new Lightning record pages for each department so that they view records in a way that makes sense for each department.

How should the administrator ensure this is configured correctly?

- A. Allow the backup team users to update their own profile with Delegated Administration.
- B. Adjust the profile of the backup users each day to align with the proper access they require.
- C. Configure one app per department and activate record pages for each app.
- D. Create permission sets for each department and assign them to the backup team users.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 55

A developer is getting errors for Production deployment. The test deployment in the Full sandbox, which included a local test run, was successful. The Full sandbox was last refreshed 2 weeks ago.

Where should the administrator check to see what was recently changed?

- A. Field History
- B. Salesforce Optimizer
- C. Dev Console
- D. Setup Audit Trail

Answer: D [\(LEAVE A REPLY\)](#)

NEW QUESTION: 56

AW Computing (AVVC) has customers in multiple countries. AWC would like to set up advanced currency management for its system.

Which two considerations should AWC be aware of prior to implementing this change to the existing system?

Choose 2 answers

- A. Once enabled, advanced currency management cannot be disabled.
- B. Historical trend reports will only use the last dated exchange rate.
- C. When a currency is added to an organization's List of supported currencies, it cannot be deleted.
- D. Opportunities will only display sales in the customer's localized currency.

Answer: B,C [\(LEAVE A REPLY\)](#)

NEW QUESTION: 57

A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.

What should the administrator review to solve this issue?

- A. Allow Forecasting
- B. Enable manager adjustments
- C. Enable owner adjustment
- D. Allow Override Forecasts

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 58

The administrator at Universal Containers recently rolled out Email-to-Case functionality. Even though a new record type was created and specified in the Email-to-Case settings, all incoming cases are receiving a different record type.

What is likely causing the record type discrepancy?

- A. A validation rule is preventing the record type from being updated.
- B. A Case assignment rule is preventing the record type from being updated.
- C. The Automated Case User needs permissions to the new record type.
- D. The new Case Owner needs permissions to the new record type.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 59

Ursa Major Solar (UMS) wants to improve Its customers' ability to search for knowledge articles. UMS has already created categories for articles.

Which two additional changes should be made to improve search capabilities?

Choose 2 answers

- A. Configure Global Search for specific search terms.
- B. Promote specific search terms for specific articles.
- C. Configure Einstein Search for specific search terms.
- D. Create synonyms for specific search terms.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 60

Cloud Kicks has a custom object called Membership Details that records information about customers' preferences for their memberships. Depending, on the membership level, different data needs to be displayed.

* when a running user has the Market profile, all data should be visible.

* When the running user has the Support profile, only the Support preference fields should be visible.

* Both Marketing and Support users should be able to report on all data.

How should the administrator deliver this solution?

- A. Use Field-Level Security to control data access.
- B. Create two record types and two page layouts.
- C. Make a permission set with a Muting permission.
- D. Set up Dynamic forms to conditionally show data.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 61

An administrator at Cloud Kicks recently built a screen flow in a sandbox that creates a case and follow-up task. When the flow runs in the sandbox, it works just as expected. When tested in production, the flow errors when creating the records.

Choose 2 answers

- A. Change the user experiencing the issue to the System Administrator profile.
- B. Open the flow In Debug mode and Run the Flow as another user.
- C. Change the Default Case Creator to the user's manager.
- D. Log in as another user and run the flow.

Answer: B,D ([LEAVE A REPLY](#))

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NEW QUESTION: 62

DreamHouse Realty (DR) wants to ensure that its data is protected. There have been several recent attempts to phish employees.

What should DR do to help ensure that the user that is logged in is the right user when the running user is trying to view reports and dashboards?

- A. Require a Username, Password, and Security Token when logging in.
- B. Require a high assurance session when exporting or printing reports and dashboards.
- C. Require MFA when users need to view and export dashboards and reports.
- D. Set up an authentication provider for reports and dashboards.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 63

The administrator at Cloud Kicks needs to import a batch of person accounts into Salesforce.

What tool should the administrator use?

- A. Bulk API
- B. Data Import Wizard
- C. Quick Create

D. Mass Update

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 64

A new administrator at Cloud Kicks has reported that they are unable to use outbound change sets as requested.

What permission should be reviewed to determine if it is missing from the administrator user or profile?

A. Modify Metadata Through Metadata API Functions

B. API Enabled

C. Create and Upload Change Sets

D. Deploy Change Sets

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 65

An administrator has a request to create a Next Steps field for users to document what they need to do next on a lead. The field should allow users to format the text and be mapped to an opportunity when converted.

What type of field will satisfy these requirements?

A. Formula (Text)

B. Text Area (Rich)

C. Text Area

D. Text Area (Long)

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 66

Cloud Kicks users need to link multiple Case records to multiple Outcome records stored in a custom object. Any user that can view the Case record must be able to create a link. The administrator creates a Case Outcome custom object.

What is the recommended option to use when adding a field to Case Outcome?

A. Lookup relationship with Read/Write sharing setting

B. Master-detail relationship with Read-Only sharing setting.

C. Lookup relationship with Ready-Only sharing setting.

D. Mater-detail relationship with Read/Write sharing setting

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 67

Cloud Kicks is a large company with many divisions. Some divisions have a higher turnover, so each division wants to be able to create and manage users only within their division.

What should the administrator do to set this up?

- A. Create a permission set group for the division leaders.
- B. Set up delegated administrators for the division leaders.
- C. Customize and assign profiles for the division teams.
- D. Assign a flat territory role hierarchy for the divisions.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 68

AW Computing organizes its sales regions as East, Central, and West. Each region has sales reps, a sales director, and sales operations members. The organization-wide default for all objects is set to Private. Members of the operations team for the East region need access to all the accounts and opportunities in the region.

How should the administrator configure this requirement?

- A. Instruct the operations team members to add themselves to the account teams.
- B. Share an Opportunity sharing the with a public group containing the East operations profile.
- C. Utilize territory management to add the operations team to the East territory.
- D. Assign to a role in the role hierarchy positioned above the East sales director.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 69

Northern Trail Outfitters requires the sales user to input a use case before moving the opportunity stage to qualified. A consultant has reviewed the business requirement and ran a report to check the state of data completion. When pulling a report for opportunities in the qualified stage or beyond, it appears that only 30% of records have a use case filled out with varying text strings.

What should the administrator recommend?

- A. Create a validation rule and add the Use Case field to the Stage Guidance in Path.
- B. Write a record-triggered flow that populates the Use Case field when an opportunity is closed.
- C. Make the Use Case field required on the master Opportunity layout.
- D. Use a quick action with the Use Case field in the layout, and add it as a Lightning component.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 70

An administrator is creating a custom Opportunity record page for Sales users for new logo opportunities. They need to control what fields display on the record when a sales user is viewing the opportunity.

Where should the administrator edit what fields display in the details of the record page?

- A. Page Layout
- B. Record Types

C. Custom Lightning Component

D. Record Detail Component

Answer: D ([LEAVE A REPLY](#))

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