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NEW QUESTION: 1

A developer configures a context rule to allow customer with Premium Service Level agreements (SLA) to be eligible for Premium Device products. To test: the rule, the developer creates an order for a Premium SLA customer and configures the order in the Cart. In the Cart, the developer notices the Premium Device product is displayed only under the Disqualified tab and cannot be added to the Cart.

What is causing this issue?

- A. The Product Hierarchy Maintenance job has not been run.
- B. The rule set has not been assigned to the Premium Device product.
- C. The rule does not have the active property selected.
- D. The Clear Managed Platform Cache job has not been run.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 2

On the CMT Administration screen, what does the Product Hierarchy Maintenance job do?

Note: This question displayed answer options in random order when taking this Test.

- A. it calls the ResolveProductHierarchyBatchJob, which creates a streamlined version of the complete product hierarchy and copies it to the data store sObject.
- B. it calls the ProductAttributesBatchProcessor, which copies the filterable product attributes to the Cached Filterable Attribute sObject used by Vlocity Cart.
- C. It calls the ProductHierarchyBatchProcessor. and copies the product hierarchy data store sObject to the platform org cache.
- D. It calls the EPCProductAttribJSONBatchJob, which regenerates product attribute fields for data that has been migrated from other orgs.

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 3

You want to have more than one promotion to apply to the same bundle of products. What do you need?

- A. Each promotion must apply to The same bundle
- B. Each promotion must apply to the same base price
- C. Each promotion must apply to the same pricing element

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 4

Which of these is necessary for building a Guided Selling cart? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Associating the cart with a valid account
- B. Associating the cart with a valid price list or price book
- C. HTML Template for horizontal or vertical mode
- D. Multiple price lists for filtering product categories
- E. createCart method
- F. Associating the cart with valid user profiles
- G. Linking getCartItems to the template

Answer: A,B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 5

A company wants to offer a promotion only to new customers. The developer builds a context rule to meet this requirement.

The developer creates:

- * picklist named Account Status that contains values of New, Active, and Closed
- * A context dimension named Account Status and links it to the Account Status picklist
- * A context mapping that uses the AnyAccountScope and a source expression of Status__c
- * A context rule called "New Customer Accounts" with a rule condition that will evaluate the Account Status context dimension using a Hard Fail Fail Level
- * A rule set with a Rule Type=Qualification and an Action Taken=Qualify, adds the context rule to it, and then adds it to the promotion The developer confirms that all context rule components are active and effective. The developer configures an order for a new account in the Cart, but the promotion does not appear in the list of qualified promotions.

What should the developer have done?

- A. Create a context dimension name without a space.
- B. Set the rule condition to have a Fail Level-Soft Fail.
- C. Run the Product Hierarchy Maintenance job.
- D. Set the Rule Type to Evaluation,

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 6

Rules are triggered:

Note: This question displayed answer options in random order when taking this Test.

- A. When the "Validate Cart" button is clicked
- B. In alphabetical order
- C. Only when they are in a flow
- D. When the interface is triggered
- E. Based on user language settings

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 7

In Vlocity Rules, what type of rule can evaluate order line items?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Availability
- B. Advanced Rule - Eligibility
- C. Advanced Rule - Configuration Validation (Compatibility)
- D. Context Rule - Qualification

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 8

When you delete a promotion, a deep delete...

- A. Removes the promotion and everything related to the promotion
- B. Removes the promotion and everything from the Cart, including products not related to the promotion
- C. Removes the promotion, but nothing else

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 9

The Discount Duration field is applicable to which type of discount?

- A. Contract-Based
- B. Account-Based
- C. Order-Based

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 10

Which of these could be considered an adjustment? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. S12 price for a product on an employee price list
- B. S35 recurring monthly price for B2C customers
- C. S50 off
- D. 20% off for 3 months

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 11

If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make this happen?

Note: This question displayed answer options in random order when taking this Test.

- A. Change the display text of the child products
- B. Change the display text of the parent product
- C. Make all child products optional
- D. Adjust the price of the parent product

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 12

Which of these can you use to indicate a child product of a promotion is decreased by \$5.00?

Note: This question displayed answer options in random order when taking this Test.

- A. Price list adjustment
- B. Adjustment
- C. Redeemable code
- D. Product code
- E. Override

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

What is Vlocity Guided Selling used for? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

For customers and partners who can self-order

- A. To use functions not found with the Vlocity Cart for order capture
- B. To replace the regular Vlocity Cart for order capture
- C. To reduce average call handling time and agent training
- D. To provide a better customer experience
- E. To include helpful instructions for agents
- F. To train agents in selling processes before they use the regular Vlocity Cart

Answer: B,C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 14

Which two aspects of a promotion are determined by its time policy?

Choose 2 answers

- A. The duration
- B. The end date
- C. The start date
- D. The purchase date

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 15

Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Instantiate the persistent cart
- B. Allow users to select products from the shared product catalog and add them to the cart
- C. Allow users to review applicable promotions
- D. Submit the order and return to the account
- E. Use multiple OmniScripts to get products

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 16

In Vlocity CME, what is Field Mapper?

Note: This question displayed answer options in random order when taking this Test.

- A. A configuration tool that maps fields to product attributes
- B. A data loading tool used to import product catalog data
- C. A configuration tool used to map fields to template bindings
- D. a declarative tool to configure field mappings from opportunities to quotes to orders

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. How long is the subscription commitment for the promotion?
- B. Which products have no base price?
- C. What billing system is used for each product?
- D. When does the subscription start and end?

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 18

In Vlocity CME. if you want to regenerate the JSON attribute fields for all products in your product catalog, what job should you run?

Note: This question displayed answer options in random order when taking this Test.

- A. EPCProductAttribJSONBatchJob. accessible in Vlocity University's training orgs via the Process Attributes button.
- B. ProductAttributesBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- C. ProductHierarchyBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- D. ResolveProductHierarchyBatchJob, which can be run via the Product Hierarchy Maintenance function on the CMT Administration screen.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 19

The developer notices that the Digital Commerce APIs are returning incorrect or no results. Which cache should the developer refresh?

- A. CPQPartition cache
- B. VlodtyMetadata cache
- C. VlocityAPIResponse cache
- D. CachedAPHtesponse cache

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 20

In which two cases should a developer use child price lists? Choose 2 answers

- A. Changing the pricing of the parent product in a bundle
- B. Creating pricing for different regions
- C. Changing the pricing of child products in bundles
- D. Creating pricing for products that are only available to certain customers using context rules

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 21

True or false: Cart-based guided selling experiences use Angular JS templates.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

Which of these will the user see when they use the Guided Selling interaction? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

- A. Ability to change the price book for the cart
- B. A summary of assets the customer already has purchased
- C. Ability to edit items already placed in the cart
- D. Step-by-step process to recommend and sell products

- E. A way to launch the cart from an account or order
- F. Automatic totaling of products added to the cart

Answer: C,D,E,F ([LEAVE A REPLY](#))

NEW QUESTION: 23

One of the business capabilities of the Communications Cloud is...

- A. Order management
- B. Both of the above
- C. Contract management

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 24

Once you create an entity filter, it's available for use in any rule that needs it.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 25

Compatibility rules use product relationships as their rule action.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 26

Vlocity CME supports which of the following order functionality? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Move/Add/Change/Delete or Disconnect (MACD) orders
- B. Inventory control orders
- C. Asset Based Ordering (ABO)
- D. Modifying "in-flight" or in-progress orders

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

Discounts can only be created in the Product Console

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 28

What is a layout section in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. A mechanism to group facets
- B. A Lightning user interface control
- C. a container for a Visualforce page
- D. A WYSIWYG page editor within the Product Console

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

A company is building a B2C website for its customers. The company wants to allow its customers to buy its products online, so they are designing the website to support a self-service selling journey, when the company launches new promotions, website traffic dramatically increases by several million API calls.

Which type of APIs should the developer use to meet these requirements?

- A. Digital Commerce APIs
- B. Data Raptor APIs
- C. Cart-Based APIs
- D. integration Procedure APIs

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

Which two line items actions will display in the Cart when performing a Move order from an account to another?

Choose 2 answers

- A. Suspend
- B. Disconnect
- C. Existing
- D. Change

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 31

In Vlocity Context Rules, what is the purpose of a rule set?

- A. To define the cardinality used during rule processing
- B. To organize context rules in logical group during design-time
- C. To combine Advanced Rules and Context Rules into a set
- D. To contain one or more context rules in a set that can be assigned to products, promotions or price list entries

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 32

The affectivity time frame for a product's pricing charge:

Note: This question displayed answer options in random order when taking this Test.

- A. Can cause a pricing element to no longer be used
- B. Can affect whether the product displays in the Products list of the cart
- C. Can determine whether an adjustment or an override can be used to discount the product
- D. Can be paired with a pricing variable to determine frequency

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 33

When creating a custom pricing plan step for attribute-based pricing in the Default Pricing Plan, where should the step be placed in sequence?

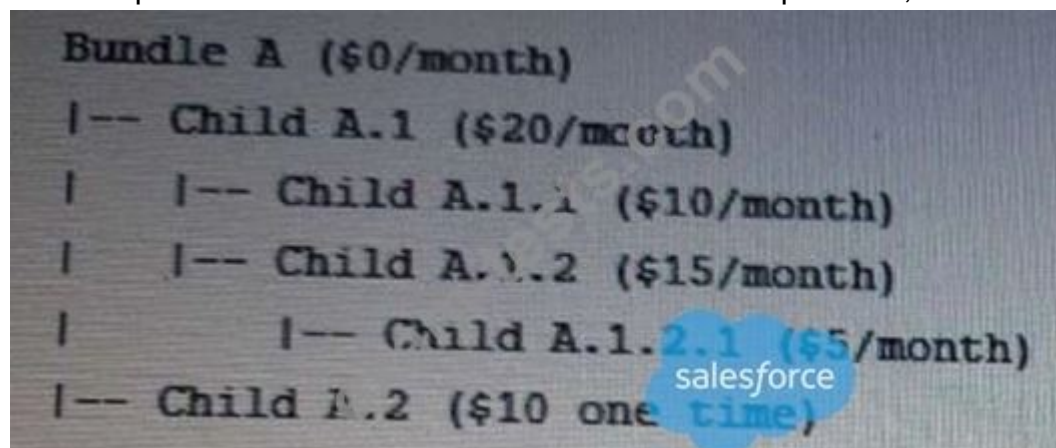
Note: This question displayed answer options in random order when taking this Test.

- A. Between Sequence 30: Initialize Pricing Variables and Sequence 40: Apply Offer Adjustments
- B. Between Sequence 10: Initialize Pricing Context and Sequence 20: Load Price List Entries
- C. After Sequence 90: Apply Parent Variables
- D. Before Sequence 10: Initialize Pricing Context

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 34

A developer create a new bundle with 3 levels of child products, as shown below.



To test the new bundle, the developer adds it to the Cart, but only the parent product displays. What is causing this issue?

- A. One of the child products has an incorrect Selling Start Date or End Date.
- B. The bundle's hierarchy exceeds the limit of 2 levels of child products.

C. The bundle is trying to roll Up monthly prices, and one of the child products has a one-time price.

D. The product hierarchy data in the platform cache has not been refreshed.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 35

A promotional coffee mug is a good candidate for non-assetization.

A. False

B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 36

Why does Guided Selling need a persistent cart?

Note: This question displayed answer options in random order when taking this Test.

A. To prevent the regular Vlocity Cart from appearing

B. To fully display the instructions and step titles for each process step

C. To launch the OmniScript from the Vlocity action button and begin the process

D. To ensure the cart continues to appear between process steps

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 37

Which of these can you use in a promotion to change the price of a child product? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

A. Override

B. Different price list

C. Adjustment

D. MACD

E. New order

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 38

What designates an attribute as a product attribute?

Note: This question displayed answer options in random order when taking this Test.

A. Setting its applicable object to Product2

B. Assigning the attribute to a product or an object type

C. Setting the type to Product Attribute

D. Creating the attribute through Vlocity Product Console

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

Which of these describe the vlcCart used in Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. The remote method for creating the cart
- B. An element of the OmniScript
- C. A persistent component
- D. The shopping cart

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 40

A developer needs to create a context rule in a Digital Commerce guided selling experience to evaluate the technology configuration installed at the account's location. The developer configures a new context dimension for the rule as shown below.

The developer prepares to test the rule by running the appropriate API cache job, but the job fails. Which two properties are causing the job to fail?

Choose 2 answers

- A. Default Value
- B. Values for caching
- C. Data Type
- D. Code

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 41

What is the syntax to indicate a merge code or token in Vlocity Document Templates?

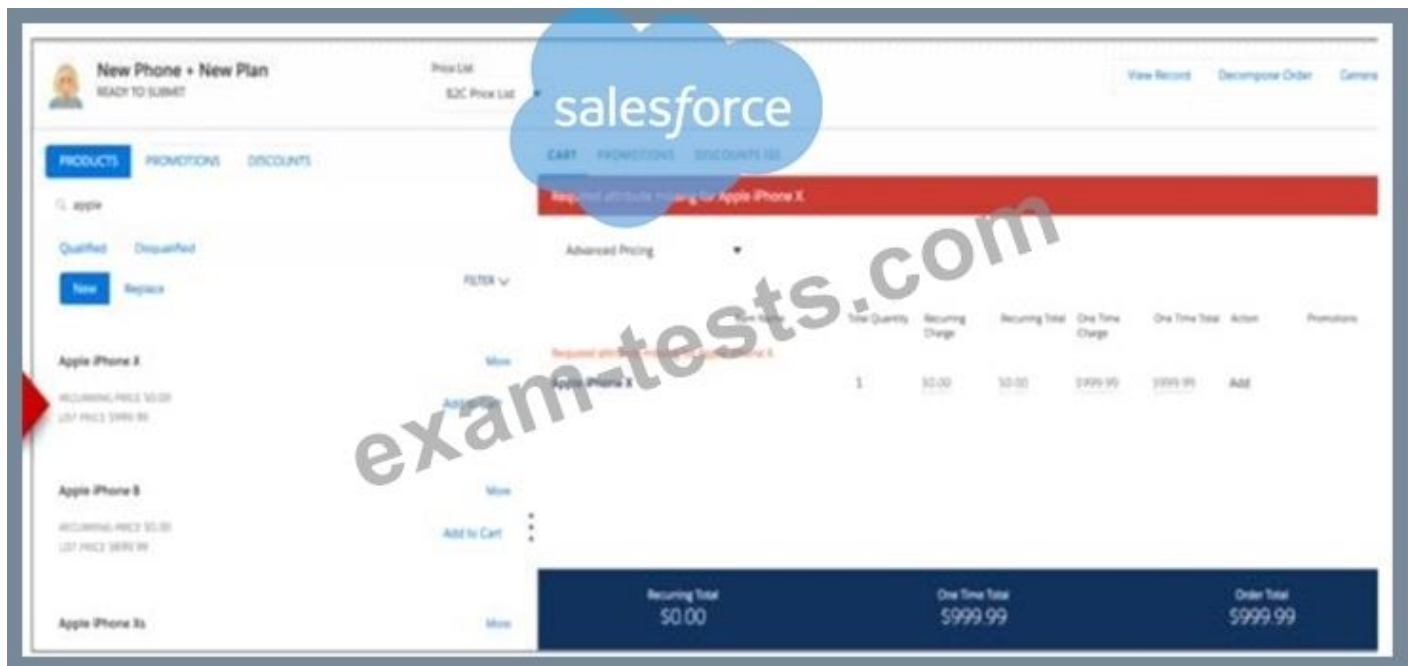
Note: This question displayed answer options in random order when taking this Test.

- A. {{field}}
- B. {%field%}
- C. %field%
- D. %%field%%

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 42

In the Cart, how are the prices in the selectable Product List calculated?



- A. Using active pricing rules and related calculation matrices
- B. Using the price list entry marked as base price with no calculation
- C. Using Advanced Rules pricing rules
- D. Using Context Rules associated with the price list

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 43

Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. The price category
- B. The currency code
- C. Whether the charge is a cost or price
- D. The charge (amount)

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 44

Which two responses are parts of a pricing element?

Choose 2 answers

- A. The currency code
- B. The pricing calculation
- C. The price category
- D. The charge (amount)

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 45

A developer wants to add product images to a guided selling experience.

What must the developer pass to the getCartProducts method to enable this?

- A. Create a subaction to invoke getProductImages
- B. Set the Render property to true
- C. Set the SearchBy parameter to Product2.Images
- D. Set the includeAttachment parameter to true

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 46

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 47

In a Guided Selling interaction, how could you retrieve products filtered by object type?

Note: This question displayed answer options in random order when taking this Test.

- A. Add a reusable OmniScript
- B. Use the Type field of Salesforce
- C. Use a DataRaptor to create a filter
- D. Use a text query to find the object type

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 48

In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.

- A. createCart
- B. putCartsltems
- C. postCartsltems
- D. checkout
- E. CpqAppHandler
- F. submit
- G. vlcCart
- H. getCartsltems

I. done

J. getCartsProducts

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 49

Which of these do you create to indicate the type of price that will be assigned to the product?

A. Price list entry

B. Price list

C. Pricing element

D. Pricing variable

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 50

What can you use to build a promotion? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

A. A bundle of products

B. An individual product

C. An order

D. An asset

E. A bundle within a bundle

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 51

When a user performs a search on the product list in Vlocity Cart, which fields are queried?

A. Product description

B. Product Name

C. List Price

D. Product Code

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 52

When adding a new commercial product to the catalog, which of the following items must be done in order for it to display in Vlocity Cart's product list? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

A. Run the Product Hierarchy Maintenance job.

B. The Orderable field must be checked.

C. Run Refresh Pricebook.

D. The Active field must be checked.

E. It must have an Object Type.

F. The default Availability interface must be active.

G. It must have a price.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 53

Lengthy on-boarding for new hires is a business challenge historically faced by telecommunications companies.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 54

In Vlocity EPC, what must you set to make an attribute display in Vlocity Cart's configuration window?

Note: This question displayed answer options in random order when taking this Test.

- A. Not Hidden flag
- B. Active flag
- C. Run-time Configurable flag
- D. Filterable flag

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 55

A price list: (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Is the same as a price book.
- B. Is always associated with a price book.
- C. Can be a parent price list or child price list.
- D. Contains price list entries.
- E. Is used to create pricing variables.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 56

In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 57

Vlocity Product Console does not support the creation of custom EPC objects.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 58

A large communications company wants to create a product bundle that includes several services including a TV service. The marketing department decides that the TV service will be automatically included when the bundle is added to the cart. The customer should have the option to remove the TV service.

How should the developer configure the cardinality of the TV service product in the bundle?

- A. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 1
- B. Minimum Cardinality = 1; Default Cardinality = 1; Maximum Cardinality = 1
- C. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 0
- D. Minimum Cardinality = 1; Default Cardinality = 0; Maximum Cardinality = 0

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 59

What does the affectivity date for a product's price list entry control?

- A. Whether a pricing element is used or not
- B. Whether the product displays in the Products list of the cart
- C. Whether a pricing element can be paired with a pricing variable
- D. Whether an adjustment or an override can be used to discount the product

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 60

When a child product's price has been adjusted and the display text is unclear:

Note: This question displayed answer options in random order when taking this Test.

- A. The product name will be incorrect
- B. The product does not appear in the cart
- C. The price adjustment may not be understood
- D. The agent will have difficulty understanding the base price

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 61

What does an attribute binding do?

- A. It binds an attribute to a picklist.
- B. It binds an attribute to a pricing variable.
- C. It binds an attribute to a field.
- D. It binds an attribute to a price list entry,

Answer: ([SHOW ANSWER](#)**)**

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NEW QUESTION: 62

What must a developer set to allow a user to modify an attribute in the Cart's configuration window?

- A. Active property
- B. Filterable property
- C. Not Hidden property
- D. Run-time Configurable property

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 63

In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:

Note: This question displayed answer options in random order when taking this Test.

- A. Using a DataRaptor to retrieve the price list Id.
- B. Create a key/value pair with SObject being the key and %pricelistId% being the value.
- C. Include a key/value pair in the remote action containing the remote method createCart.
- D. Include the price list Id in the vlcCart settings.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 64

In Vlocity Context Rules, what is a context dimension?

Note: This question displayed answer options in random order when taking this Test.

- A. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- B. A multi-dimensional array of sObject data
- C. A variable that stores rule condition values
- D. A link to data stored in sObjects, calculated using a function, or typed in during design-time

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 65

Which of the following choices are root entity context scopes?

Note: This question displayed answer options in random order when taking this Test.

- A. Quote

- B. Asset
- C. Opportunity
- D. Account
- E. Contract
- F. Order Line Item
- G. Product
- H. Order

Answer: A,B,C,H ([LEAVE A REPLY](#))

NEW QUESTION: 66

Which of these is required to ensure items are updated in the Guided Selling cart?

Note: This question displayed answer options in random order when taking this Test.

- A. putCartsItems
- B. postCartsItems
- C. done
- D. getCartsProducts
- E. CpqAppHandler
- F. submit
- G. createCart
- H. vlcCart
- I. getCartsItems
- J. checkout

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 67

Felix, the CPQ administrator, needs to ensure that when gold SLA customers order the Installation service product, the Installation Service product's service level attribute is set to "Full Service." What type of rule can he use to do that?

Note: This question displayed answer options in random order when taking this Test.

- A. A context rule with a context dimension that invokes a function to modify attributes on the line item with a context mapping on Account.SLA
- B. An advanced rule of type Eligibility that includes an entity filter on Account.SLA and a product relationship of type Auto Add.
- C. A context rule with a context mapping that evaluates the Account.SLA and a function to modify attributes
- D. An advanced rule of type Configuration that includes an entity filter on Account.SLA and a product relationship of type Modify Attributes

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 68

By what mechanism is a Document Template linked to the Opportunity, Quote or Order objects?

Note: This question displayed answer options in random order when taking this Test.

- A. Applicable Objects in Template Settings
- B. PDF Document Template custom setting
- C. Document Template object picklist
- D. Applicable Item Types in Template Settings

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 69

What are ways to retrieve filtered products from the product catalog for Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Use account type to determine the products that display
- B. Use query to search for specific text in the product name
- C. Use the Salesforce price book to filter products by object type
- D. Use DataRaptors to filter products by object type

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 70

Which of these can be used to launch the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

- A. Add a field on the Order for vlcCart
- B. Create a Vlocity action to trigger the process
- C. Alter the Vlocity Cart by developing in JSON
- D. Set up vlcCart to link to the regular Vlocity Cart

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 71

MACD or Asset-Based Ordering capabilities are powered by what Vlocity technology?

Note: This question displayed answer options in random order when taking this Test.

- A. Vlocity Cart
- B. OmniScript
- C. Vlocity Rules
- D. OmniScript and Vlocity Cart

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 72

Which of these describes the persistent cart used in Guided selling

- A. A lightweight OmniScript component
- B. A version of Vlocity Cart
- C. Designed for novice user
- D. Designed for power user

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 73

To assign a price to a product, you must:

Note: This question displayed answer options in random order when taking this Test.

- A. Always create a bundle
- B. Only use a virtual price
- C. Create a price list entry
- D. Create a parent/child price list

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 74

Which Lightning web component allows the user to submit their payment details?

- A. dcUpdateBHlingAddress
- B. dcCneckouiPaymem
- C. dcOfferConfig
- D. dcReviewOrder

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 75

Which of these is a method for pricing bundles?

- A. Change the display text of a price list entry to show the starting price.
- B. Price the child products as zero and assign a flat rate to the parent product.
- C. Use multiple price lists to assign more than one price to a product.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 76

Which two features are used to implement attribute-based pricing in Industries CPQ?

Choose 2 answers

- A. Calculation Procedures & Matrices
- B. Product Configuration Procedure
- C. Pricing Plans
- D. Context Rules

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 77

Non-centralized data is:

- A. A profitable way to aggregate data
- B. Beneficial to telecommunications companies
- C. A business challenge for telecommunication companies

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 78

Which context scope allows you to create Account and Contract scopes that are agnostic with regard to the root context scope?

- A. Quote
- B. Order
- C. Asset
- D. Opportunity
- E. Any

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 79

When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 80

Which rule type allows you to auto-add products based on other products in the Cart?

- A. Advanced
- B. Context

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 81

What is the minimum amount of space that you should allocate for the CPQPartition?

Note: This question displayed answer options in random order when taking this Test.

- A. 0MB, since you can disable the CPQPartition.
- B. 100 MB
- C. 1GB
- D. 10 MB

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 82

Which three ways can a developer filter the list of products when using the getCartproducts method?

Choose 3 answers

Using a value that is contained within a product attribute

- A. Using a product category
- B. Using a value that will be matched exactly to a value in a Products field
- C. Using a context rule that qualifies a set of products
- D. Using a value that is contained within a Product2 field

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 83

What does the remote method postCartItems do?

Note: This question displayed answer options in random order when taking this Test.

- A. Moves the order to the next stage
- B. Puts the items in the selectable list
- C. Filters products for the cart
- D. Submits the order
- E. puts items in the cart

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 84

Tightest Match calculates multiple conditions as follows:

- A. Both of the above
- B. AND rule condition weights are summed together
- C. OR rule conditions select the highest weighted value

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 85

How is a context key used by Digital Commerce APIs?

- A. To submit an order for processing
- B. To price products using attribute-based pricing
- C. To describe the customer in rules processing
- D. To unlock web pages in anonymous sessions

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 86

The Communications Cloud...

- A. Minimizes order capture and fulfillment.
- B. Includes a shared product catalog

C. Is based on a three-tier communications data model.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 87

Once a line item is configured in Vlocity Cart, products must be removed and re-added to change configuration.

A. False

B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 88

How are promotions applied to an order in Vlocity Cart?

A. By clicking on Add to Cart for a promotion in the promotions list

B. By running the Promotion Hierarchy Batch job

C. Automatically using context rules

D. By clicking the Take me there configuration icon

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 89

The "Take Me There" icon in Vlocity Cart does what?

Note: This question displayed answer options in random order when taking this Test.

A. Navigates the user to the Line Item details Modal and highlights lines that require configuration

B. Takes the user to the Product Catalog

C. Opens the Price List associated with the cart line items

D. Returns the user to the Order Detail page to correct configuration errors

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 90

Picklist entities in Vlocity EPC are globally reusable Salesforce picklists, and can be administered either through Vlocity Product Console or Setup.

A. False

B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 91

In the line item configuration window of Vlocity Cart, what information can be modified? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

A. Service account

B. Applied promotion

C. Prices

D. Billing account

Answer: A,D ([LEAVE A REPLY](#))

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NEW QUESTION: 92

In Vlocity Context Rules, where can you set the rule fail level?

Note: This question displayed answer options in random order when taking this Test.

- A. Context Mapping
- B. Rule Set
- C. Rule Condition
- D. Context Dimension

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 93

Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- A. To create a child product with a cardinality of 1, 1, 1
- B. To create an Auto-Add product configuration rule and a Requires product configuration rule
- C. To create a configuration context rule
- D. To set the Auto-Add and No Delete flags

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 94

A developer is creating rules to help launch a company's Smart Widget product. The company has launch only for opportunities for existing S2B customers.

Which context scope should the developer use in the context mapping for this rule?

- A. Opportunity
- B. Opportunity, Account
- C. Account
- D. Order, Account

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 95

What are the four components of an Advanced Rule built using Vlocity Rule Builder?

Note: This question displayed answer options in random order when taking this Test.

- A. Rule Header
- B. Message Triggers
- C. Rule Actions
- D. Product list
- E. Variables
- F. Rule Code
- G. Rule Filters

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 96

A product manager wants to create a product bundle that can only be ordered between January 5th and January 31st.

How should the developer configure the product bundle to meet this requirement?

- A. Set the Fulfillment Start Date to January 4, Selling Start Date to January 5, and the End at life Date February 1
- B. Set the Fulfillment Start Date to January 5 and the End of Life Date to January 31
- C. Enable the Active property on January 5 and disable the Active property on January 31
- D. Set the Selling Start Date to January 5 and the Selling End Date to January 31

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 97

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A. Use a pricing element adjustment.
- B. Edit the base price.
- C. Use a pricing element charge.
- D. Add another price list entry to the product.
- E. Create a rule.
- F. Use a pricing variable.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 98

Which of the following Attributes Category fields displays at run-time during order capture in the Cart?

- A. Display Name
- B. No Attribute Category fields display at run-time
- C. Category

D. Name

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 99

Product images can either be URLs to online images or files that are uploaded to Documents.

A. False

B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 100

What does an attribute binding do?

A. It binds an attribute to a picklist.

B. It binds an attribute to a field.

C. It binds an attribute to a price list entry,

D. It binds an attribute to a pricing variable.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 101

Which of the following are features of the Product List in Vlocity Cart? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

A. It uses Vlocity Rules to display available and eligible products.

B. It is based on a specific price list.

C. It is only displayed on the Opportunity tab.

D. Allows hierarchical product structures.

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 102

The take-me-there feature in the Cart:

A. Takes you to the product configuration in the master product catalog

B. Directs you to the customer account page

C. Provides optional guidance on item configuration

D. Shows you where more details are needed to complete the order

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 103

The Cart header shows a running total of purchases made by the customer.

A. False

B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 104

In the context of order cancellation, how is a supplemental order created?

- A. The same way any other order "s created
- B. Similar to any other New Order, but the Order Type fld is :e:'Supplemental" in the picklist
- C. Automatically by CPQ when an order s canceled
- D. Automatically by OM when an order is canceled

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 105

Vlocity Cart can be invoked for which three of the following sObjects in the order capture process?

Note: This question displayed answer options in random order when taking this Test.

- A. Opportunity, Quote and Order
- B. Account, Quote and Order
- C. Account, Order and Asset
- D. Order, Product and Asset

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 106

Where do product images appear in the Cart?

- A. In the Product List
- B. In the Cart's Line Item pane
- C. Product images must be configured in the Cart's templates
- D. In the Product Details modal window

Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 107

If the data element is specific to a product or a class of product, you should create which of the below?

- A. Field
- B. Attribute

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 108

What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A.** An entity that organizes the objects on the Product Console's Dashboard
- B.** An entity that is used to map context dimensions to fields in Salesforce
- C.** A container for a Visualforce page
- D.** An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console

Answer: ([SHOW ANSWER](#))

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