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NEW QUESTION: 1

In the Cart, how are the prices in the selectable Product List calculated?

- A. Using Context Rules associated with the price list
- B. Using active pricing rules and related calculation matrices
- C. Using the price list entry marked as base price with no calculation
- D. Using Advanced Rules pricing rules

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 2

When using range attribute-based pricing, where do you specify the values for each range?

Note: This question displayed answer options in random order when taking this Test.

- A. JSONAttribute field
- B. Vlocity Picklists
- C. Columns in the RangeAttributePricingMatrix
- D. Pricing plan step parameters

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 3

The time policy for a promotion indicates what?

Note: This question displayed answer options in random order when taking this Test.

- A. When promotional pricing applies to the customer account
- B. When the promotion starts
- C. Which customers are eligible for the promotion
- D. Whether the customer can terminate the contract early

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 4

After you submit an order with the reference app. what should be listed in the confirmation message?

- A. The Order Id
- B. The cart items
- C. The Account Id
- D. The total cost

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 5

In Vlocity Rules, what type of rule can evaluate order line items?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Availability
- B. Advanced Rule - Eligibility
- C. Advanced Rule - Configuration Validation (Compatibility)
- D. Context Rule - Qualification

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 6

What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced rules using entity filters and rule actions
- B. Entity filters and rule actions
- C. Penalty rules for contracts and promotions
- D. Context rules in Vlocity Product Console

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 7

Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 8

The take-me-there feature in the Cart:

- A. Provides optional guidance on item configuration
- B. Directs you to the customer account page
- C. Shows you where more details are needed to complete the order
- D. Takes you to the product configuration in the master product catalog

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 9

A company creates a new product, as shown below.

Product A

- Selling Start Date: July 31, 2021
- Selling End Date: October 31, 2021
- Fulfillment Start Date: July 31, 2021
- End of Life Date: October 31, 2022

On November 22, 2021, which action can be taken on this product?

- A. Add to Cart
- B. Disconnect
- C. Move
- D. Change

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Which of these is required to ensure the Guided Selling cart moves the order to the next stage?

Note: This question displayed answer options in random order when taking this Test.

- A. submit
- B. putCartsItems
- C. getCartsProducts
- D. done
- E. Hicheckout
- F. createCart
- G. vlcCart
- H. postCartsItems
- I. getCartsItems
- J. CpqAppHandler

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

When you assign a time plan to a child product in a promotion, what does the time plan affect?

Note: This question displayed answer options in random order when taking this Test.

- A. When the time plan begins for the child product
- B. When the entire promotion expires
- C. How long the price of the child product is changed by the promotion
- D. Which customers are eligible for the child product

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 12

How does Industries CPO's order capture help to ensure a perfect order?

- A. By ensuring only discounted items are added to the cart
- B. By showing only available and eligible products for customer purchase
- C. By sending a confirmation email to the user before ordering
- D. By adding any promotions to the customer account automatically

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 13

What are ways to retrieve filtered products from the product catalog for Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Use account type to determine the products that display
- B. Use the Salesforce price book to filter products by object type
- C. Use query to search for specific text in the product name
- D. Use DataRaptors to filter products by object type

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

What does the Vlocity Cards Framework provide?

- A. Cards and pre-built wizards
- B. Cards, layouts, and templates
- C. Templates for designing ad-hoc promotions

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 15

Which of the following are features of the Product List in Vlocity Cart? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. It uses Vlocity Rules to display available and eligible products.
- B. Allows hierarchical product structures.
- C. It is only displayed on the Opportunity tab.
- D. It is based on a specific price list.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 16

A company creates a new product, as shown below.

Product A

- Selling Start Date: July 31, 2021
- Selling End Date: October 31, 2021
- Fulfillment Start Date: July 31, 2021
- End of Life Date: October 31, 2022

On November 22, 2021, which action can be taken on this product?

- A. Disconnect
- B. Change
- C. Move
- D. Add to Cart

Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Context Dimension Domain Types include:

- A. Object Lookup
- B. All of the above
- C. Picklist
- D. Type In

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 18

When the Cost of Margin feature is enabled, where are the upper and lower margin bounds data stored?

- A. In a calculation matrix
- B. In a Cost price first entry
- C. In a price list
- D. In a Margin attribute

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 19

A developer create a new bundle with 3 levels of child products, as shown below. To test the new bundle, the developer adds it to the Cart, but only the parent product displays.

What is causing this issue?

- A. The product hierarchy data in the platform cache has not been refreshed.
- B. One of the child products has an incorrect Selling Start Date or End Date.
- C. The bundle's hierarchy exceeds the limit of 2 levels of child products.

D. The bundle is trying to roll Up monthly prices, and one of the child products has a one-time price.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 20

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A.** Edit the base price.
- B.** Use a pricing variable.
- C.** Add another price list entry to the product.
- D.** Create a rule.
- E.** Use a pricing element adjustment.
- F.** Use a pricing element charge.

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 21

Which of the following choices are root entity context scopes?

Note: This question displayed answer options in random order when taking this Test.

- A.** Quote
- B.** Opportunity
- C.** Asset
- D.** Product
- E.** Order
- F.** Order Line Item
- G.** Account
- H.** Contract

Answer: A,B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 22

To change the time plan or time policy of a child product in a promotion, you change it in:

Note: This question displayed answer options in random order when taking this Test.

- A.** The price list
- B.** The charge adjustment or override
- C.** The pricing element
- D.** The rule associated with the promotion

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 23

In Vlocity Context Rules, what value should be entered in the source expression of a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. A calculated formula used by the context rule service engine
- B. The API name of an sObject field
- C. {{field}}
- D. %%field%%

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 24

Choose the accurate statement below.

- A. as a promotion to customers
- B. Existing customer assets must be marked as assetizable
- C. Setting a product as not assetizable ensures that the product is offered
- D. Products can be set as non*assetizable

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 25

Vlocity Product Console does not support the creation of custom EPC objects.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 26

Vlocity Cart can be invoked for which three of the following sObjects in the order capture process?

Note: This question displayed answer options in random order when taking this Test.

- A. Order, Product and Asset
- B. Account, Quote and Order
- C. Opportunity, Quote and Order
- D. Account, Order and Asset

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 27

When you use multiple price lists...

- A. You can assign more than one base price to the same product.
- B. You can ignore affectivity time frames.
- C. You don't need the Salesforce price book.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

What does the affectivity date for a product's price list entry control?

- A. Whether the product displays in the Products list of the cart
- B. Whether an adjustment or an override can be used to discount the product

- C. Whether a pricing element can be paired with a pricing variable
- D. Whether a pricing element is used or not

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

Rules help keep you from submitting an inaccurate order.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

What does a sales catalog define?

- A. A catalog of technical and commercial products
- B. A catalog of prices
- C. A set of products and promotions
- D. A set of products that are related through Relies On dependences

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 31

The Salesforce Industries Process Library is a portal providing training on Salesforce Industry Cloud products.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 32

What must you do before you can create a product attribute?

- A. Create the product
- B. Create an attribute category
- C. Create the picklist
- D. Create the object type

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 33

Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Submit the order and return to the account
- B. Use multiple OmniScripts to get products
- C. Instantiate the persistent cart
- D. Allow users to select products from the shared product catalog and add them to the cart
- E. Allow users to review applicable promotions

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 34

Felix is the Vlocity CPQ administrator, and he has created a new product with no child products in the shared product catalog. What must he do after he has created the product in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. He must run the Refresh Pricebook job and then the Product Hierarchy Maintenance job.
- B. He must run the Product Hierarchy Maintenance job and then the Refresh Pricebook job.
- C. No additional steps are needed.
- D. He must clear the platform cache and then run the Refresh Product Hierarchy Maintenance job.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 35

A parent/child price list would be useful for: (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Creating child price lists for different regions
- B. Applying rules to child price lists
- C. Changing the pricing of child products in bundles
- D. Changing the pricing of the parent product in a bundle

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 36

In which sequence do rules execute to ensure a perfect order in the Cart?

- A. Context Rules Framework, Compatibility Rules Framework, Advanced Rules Framework.
- B. Eligibility Rules, Context Rules, Advanced Rules
- C. Context Rules Framework, Advanced Rules Framework.

D. Advanced Rules Framework, Context Rules Framework, Compatibility Rules

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 37

Compatibility rules use product relationships as their rule action.

A. False

B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 38

How is a time plan different from a time policy?

Note: This question displayed answer options in random order when taking this Test.

A. A time plan can start on the date of purchase.

B. a time plan contains the duration of time for pricing to apply.

C. A time plan is proratable.

D. A time plan's start can be delayed.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 39

What type of inheritance architecture do Vlocity object types use?

Note: This question displayed answer options in random order when taking this Test.

A. Hybrid (Virtual) inheritance architecture

B. Protected (Private) inheritance architecture

C. HAS-A inheritance architecture

D. IS-A inheritance architecture

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 40

Why would a developer use getCartsProducts input parameters to reduce the number of products returned in a guided selling experience"?

A. To prevent hitting Salesforce transaction governor limits

B. Because the filters parameter is required

C. To reduce the number of choices presented to the user

D. To ensure the results set does not exceed the maximum number of records

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 41

In Vlocity Cart, what does the submit order button do?

A. Invokes the CPQ API to create assets, set the order status to activated, and navigate the user to the account

B. Invokes an OmniScript to complete the order process and collect billing information

- C.** Invokes an OmniScript, which calls an integration procedure to create assets, set the order status to activated and then navigate the user to account page
- D.** Invokes a flow to create assets, set the order status to activated, and navigate the user to the account

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 42

If you want the user to select a value for a product attribute during order capture, what attribute metadata flag must be set via Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A.** Run-time Configurable
- B.** Has Attribute
- C.** Has Rule
- D.** Required

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 43

Which two line items actions will display in the Cart when performing a Move order from an account to another?

Choose 2 answers

- A.** Suspend
- B.** Change
- C.** Disconnect
- D.** Existing

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 44

Product X requires Product Y is an example of a Eligibility rule.

- A.** False
- B.** True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 45

What does a time policy on a promotion determine? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A.** The end date of the promotion
- B.** The purchase date of the promotion
- C.** The duration of the promotion
- D.** The start date of a the promotion

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 46

Context rules can determine whether a customer is qualified or disqualified for a promotion.

A. False

B. True

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 47

A developer needs to create a context rule in a Digital Commerce guided selling experience to evaluate the technology configuration installed at the account's location. The developer configures a new context dimension for the rule as shown below.

The developer prepares to test the rule by running the appropriate API cache job, but the job fails. Which two properties are causing the job to fail?

Choose 2 answers

A. Values for caching

B. Default Value

C. Data Type

D. Code

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 48

In Vlocity Context Rules, what is one reason to explicitly define a context scope and not use the ANY context scope?

Note: This question displayed answer options in random order when taking this Test.

A. To increase rule maintainability

B. To limit the number of fields that are retrieved and stored in the session cache

C. To allow use by a context function

D. To allow use in an object-level rule

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 49

When creating a context rule, where can a developer set the rule fail level?

- A. Rule Condition
- B. Context Mapping
- C. Context Dimension
- D. Rule Set

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 50

Which of these is required to ensure items are updated in the Guided Selling cart?

Note: This question displayed answer options in random order when taking this Test.

- A. getCartItems
- B. createCart
- C. getCartProducts
- D. checkout
- E. putCartItems
- F. postCartItems
- G. submit
- H. done
- I. CpqAppHandler
- J. vlcCart

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 51

Which two jobs must be run when new product bundles are added to the shared catalog?

Choose 2 answers

- A. Refresh Platform Cache
- B. Load API Metadata
- C. EPCProductAttribJSONBatechJob
- D. Product Hierarchy Maintenance

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 52

When dealing a custom pricing plan step for attribute-based pricing in the Default Pricing plan, where should the step be placed in the sequence?

- A. Between the step Initialize Pricing Variables and the step Apply Offer Adjustments
- B. Between the step Initialize Pricing Context and the step Load Price list Entries
- C. Before the step Initialize Pricing Context
- D. After the step Apply Parent Variables

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 53

Carole White currently has Internet service at her primary residence but she will be relocating to a new address. What action can be taken to best assist her in the relocation process?

Note: This question displayed answer options in random order when taking this Test.

- A. "Move action" on the original Order
- B. "Move" action on the selected Asset
- C. "Change to Quote" action on the selected Asset
- D. "Change to Order" action on the selected Asset

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 54

Felix is a Vlocity CPQ administrator, and he needs to help launch their Smart Widget product. They are doing a soft launch only for opportunities for existing B2B customers. What context scope should Felix use for the context mapping that he will create?

Note: This question displayed answer options in random order when taking this Test.

- A. Account
- B. Opportunity.Account
- C. Opportunity
- D. Order.Account

Answer: [B \(LEAVE A REPLY\)](#)

NEW QUESTION: 55

Which of the following Attributes Category fields displays at run-time during order capture in the Cart?

- A. Name
- B. Category
- C. No Attribute Category fields display at run-time
- D. Display Name

Answer: [C \(LEAVE A REPLY\)](#)

NEW QUESTION: 56

What can you use to build a promotion? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. A bundle of products
- B. A bundle within a bundle
- C. An asset
- D. An individual product
- E. An order

Answer: [A,B,D \(LEAVE A REPLY\)](#)

NEW QUESTION: 57

My product has both Context Rules and Advanced Rules. Which rules will be enacted first at runtime?

A. Advanced Rules

B. Context Rules

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 58

How can a developer require that the user enter a value for an attribute during order capture?

A. By assigning the attribute to the Required product object type

B. By setting the Run-time Configurable attribute metadata property

C. By setting the Required attribute metadata property

D. By setting the product attribute type to Required

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 59

If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make this happen?

Note: This question displayed answer options in random order when taking this Test.

A. Make all child products optional

B. Change the display text of the child products

C. Adjust the price of the parent product

D. Change the display text of the parent product

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 60

Which Lightning web component allows the user to submit their payment details?

A. dcReviewOrder

B. dcUpdateBHlingAddress

C. dcCneckouiPaymem

D. dcOfferConfig

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 61

In order to evaluate product attribute values, what must be set on the entity filter?

A. Attribute Lookup Field Name

B. Formula for Conditions

C. Evaluation Criteria

D. Entity Filter Type

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 62

The "Take Me There" icon in Vlocity Cart does what?

Note: This question displayed answer options in random order when taking this Test.

- A.** Takes the user to the Product Catalog
- B.** Returns the user to the Order Detail page to correct configuration errors
- C.** Navigates the user to the Line Item details Modal and highlights lines that require configuration
- D.** Opens the Price List associated with the cart line items

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 63

In Vlocity Cart, what are the buttons in the top right of the cart header?

Note: This question displayed answer options in random order when taking this Test.

- A.** Buttons defined on the Salesforce layout
- B.** Vlocity Actions
- C.** Buttons defined on the Order sObject
- D.** Buttons defined in the cpq-cart-setup template

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 64

Discounts can only be created in the Product Console

- A.** True
- B.** False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 65

What tasks must be done when new product bundles are added to the product catalog?

(Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A.** Clear the platform cache
- B.** Refresh Pricebook, which runs the ProductHierarchyBatchProcessor job
- C.** Run the Product Hierarchy Maintenance batch job

D. No manual action is required

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 66

Which four of the following would require compatibility rules?

Note: This question displayed answer options in random order when taking this Test.

- A. High Def set top box is required for High Def TV packages
- B. Apple iPhone requires SIM card
- C. MetroE cannot be delivered to Consumer customers
- D. Only DSL customers can purchase a modem
- E. VPN Access can only be delivered over high speed internet

Answer: A,B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 67

In Vlocity Context Rules, what type of component can be linked to a Vlocity picklist?

Note: This question displayed answer options in random order when taking this Test.

- A. Context Scope
- B. Context Dimension
- C. Context Mapping
- D. Context Rule Set

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 68

Rules always execute if they are active.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 69

True or false: Cart-based guided selling experiences use Angular JS templates.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 70

A developer has updated the price of a product but still sees the previous price in the Digital Commerce API response.

What job should the developer run to correct this issue?

- A. Delete Expired API Cache job
- B. Regenerate Cached API Records job
- C. Migrate Cache Records job

D. Populate API Cache job

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 71

What does the selectable items element do in a Guided Selling OmniScript? (Choose TWO) Note: This question displayed answer options in random order when taking this Test

- A. Stores the filters for the products to be retrieved
- B. Retrieves filtered products from the product catalog
- C. Invokes the remote method postC arts Items
- D. Lists products retrieved by the remote action

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 72

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A. checkout
- B. submit
- C. postCartsItems
- D. getCartsProducts
- E. CpqAppHandler
- F. putCartsItems
- G. vlcCart
- H. createCart
- I. done
- J. getCartsItems

Answer: F ([LEAVE A REPLY](#))

NEW QUESTION: 73

Felix is a Vlocity CPQ administrator, and he needs to create a new context rule for a B2B product that enjoys the full sales cycle of opportunity, quote to order and then to asset.

What context scope should he use when he creates his context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. Order and Quote
- B. Opportunity
- C. Order, Quote, Opportunity and Asset
- D. Any

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 74

The Cart header shows a running total of purchases made by the customer.

- A. True

B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 75

You want to charge different prices for the same product when it is contained in the context of different bundles. Where can you change its price in order to accomplish this?

- A. The product structure of the bundle
- B. In the One Time or Recurring order line item columns in the cart
- C. The price list where the price list entry is located
- D. You can't change the price of child products within a bundle

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 76

What are three appropriate use cases for a promotion? Choose 3 answers

- A. The product should only be available to B2C customers.
- B. The product's price should change based on the customer type.
- C. The product should have a cancellation penalty.
- D. The product needs to be sold Quickly.
- E. Special pricing should only be available for a limited time,

Answer: B,C,E ([LEAVE A REPLY](#))

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NEW QUESTION: 77

Which of these can you use to indicate a child product of a promotion is decreased by \$5.00?

Note: This question displayed answer options in random order when taking this Test.

- A. Price list adjustment
- B. Redeemable code
- C. Override
- D. Adjustment
- E. Product code

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 78

A developer is creating a website for a communications company. As part of the site experience, the developer needs to retrieve products and display them to anonymous users for selection.

- A. Cart-Based API - Get List of Products API (getCartProducts)
- B. Digital Commerce API - Get Offer Details (getOfferDetails)
- C. Digital Commerce API - Get Offers By Catalog (getOffersByCatalogCode)
- D. Cart-Based API - Get Cart Items (getCartItems)

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 79

Which of these is true for a time plan?

Note: This question displayed answer options in random order when taking this Test.

- A. it has a start date.
- B. it has a length of time.
- C. it can be prorated.
- D. it has an end date.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 80

Which of the following use cases should be solved using Discounts functionality?

- A. Qualify customers for discounts using a discount code
- B. Automatically apply negotiated discounts to customers with existing contracts
- C. Discount the price as the quantity of product ordered passes certain thresholds
- D. Evaluate if a customer is eligible for a limited time price reduction

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 81

Tightest Match calculates multiple conditions as follows:

- A. Both of the above
- B. OR rule conditions select the highest weighted value
- C. AND rule condition weights are summed together

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 82

Which of these questions would you use to decide that you should use a promotion instead of an offer to market products? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Product is available only to B2C customers.
- B. Product is available to limited set of customers.
- C. Product cost is increasing.

- D. Product is available for a limited time.
- E. Product needs to be sold quickly.

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 83

A company has two telesales teams: one that does business in Russian and another that does business in English. The developer decides to enable the multi-language feature in the shared catalog. However, during testing, Russian translations do not display in the Cart.

Which three things should the developer verify?

Choose 3 answers

- A. User's Locale is set to Russian.
- B. The Russian Locale is activated in the Vlocity Locale Code picklist.
- C. Russian translations for the products exist in the StringTranslation object.
- D. Russian translations for the products exist in the Translation Workbench.
- E. Users Language is set to Russian.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 84

Which three of the following product relationship types are available when creating a Vlocity Configuration/Validation rule?

Note: This question displayed answer options in random order when taking this Test.

- A. Limited Quantity
- B. Requires
- C. Suggests
- D. Not Compatible
- E. Excludes
- F. Optional
- G. Recommends

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 85

How many times must you initialize the cache when working with cacheable APIs?

- A. Every time you modify a price list entry
- B. The first time you begin using the cacheable APIs.
- C. The first time after you regenerate the cache.
- D. Every time you modify your sales catalog

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 86

Which of the following entities can be managed using Vlocity Product Console? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Picklists
- B. Field mappings
- C. Configuration/Validation rules
- D. Attribute categories
- E. Products
- F. Advanced Rules
- G. Product attributes
- H. Object types

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 87

Which option must be checked on context dimensions to ensure they are cached and accessible to the cacheable APIs'

- A. Default Value
- B. Cacheable Mode
- C. Context
- D. Cacheable Value

Answer: B [\(LEAVE A REPLY\)](#)

NEW QUESTION: 88

You don't set entity paths for root scopes.

- A. False
- B. True

Answer: B [\(LEAVE A REPLY\)](#)

NEW QUESTION: 89

Which of the following are contained in the shared catalog? (Select THREE)

- A. Decomposition States
- B. Commercial Products
- C. Technical Products
- D. Decomposition Relationships
- E. Orchestration Plans

Answer: B,C,D [\(LEAVE A REPLY\)](#)

NEW QUESTION: 90

If you want to limit the duration of a discount on a child product's price, what would you use?

- A. The time plan on the child product's discount

- B. The time plan on the entire promotion
- C. The time policy of the promotion
- D. The override of the child product's cardinality

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 91

Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market
- B. Integrates the end-to-end ecosystem by combining a complete product, service and resource model
- C. Provides the only TMForum SID-compliant product catalog in the cloud
- D. Allows you to reduce TCO by utilizing existing Salesforce resources and expertise

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 92

Entity Filters are tied to a single Advanced Rule.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 93

In a Guided Selling interaction, how could you retrieve products filtered by object type?

Note: This question displayed answer options in random order when taking this Test.

- A. Use a DataRaptor to create a filter
- B. Use a text query to find the object type
- C. Add a reusable OmniScript
- D. Use the Type field of Salesforce

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 94

Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays "0 item in Cart" and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?

- A. Activate the PricingElementServiceImplementation for the PricingPlanService interface
- B. Add "vlcCart_Top" as the Response JSON Node in the remote action that invokes the getCarts method
- C. Select the Render property for the remote action that invokes the postCartsItems method
- D. Add a remote action that invokes the checkout method

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 95

Salesforce's implementation teams can help you define a digital transformation plan.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 96

Which of these requires a calculation that uses the product's price?

- A. Discounting the price by 20%
- B. Completely overriding the price

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 97

Rules are triggered:

Note: This question displayed answer options in random order when taking this Test.

- A. Only when they are in a flow
- B. In alphabetical order
- C. Based on user language settings
- D. When the interface is triggered
- E. When the "Validate Cart" button is clicked

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 98

You apply rule sets rather than individual context rules to products or promotions.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 99

The logic to call and execute the rules is within the:

Note: This question displayed answer options in random order when taking this Test

- A. interface
- B. Rule itself
- C. Custom Apex Class
- D. implementation

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 100

What is the purpose of the Collapse Hierarchy flag when defining a product bundle?

Note: This question displayed answer options in random order when taking this Test.

- A. Collapses the product hierarchy data key value pairs, in order to improve performance for very large bundles
- B. Restricts the product from retrieving cardinality settings from any linked object types
- C. Enables a Search Item dialog for the product bundle in the cart line items pane
- D. Allows the product to inherit the parent product's cardinality

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 101

Which at the following use cases should be solved using Discounts functionality?

- A. Discount the price as the quantity of product ordered passes certain thresholds
- B. Automatically apply negotiated discounts to customers with existing contracts
- C. Evaluate if a customer is eligible for a limited time price reduction
- D. Qualify customers for discounts using a discount code

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 102

What tasks must be done when moving product catalog data containing product attributes between orgs or spinning a sandbox? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Run the Product Hierarchy Maintenance batch job
- B. Regenerate the attribute record ids stored in the JSONAttribute field
- C. Refresh Pricebook, which runs the ProductAttributeBatchProcessor job
- D. Use Data Loader to load attribute record ids

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 103

What Vlocity components are used to implement attribute-based pricing? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Pricing plans
- B. Calculation procedures
- C. Overrides

D. Calculation matrices

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 104

A developer selects a smart thermostat from an account's list of assets and clicks Change to Order. While reviewing the order in the Cart, the developer notices the price of the existing asset in the Change order does not match the price that was displayed in the Service Asset Management view.

What is the reason for this discrepancy?

- A. The product's price has changed.
- B. asset has a status of Disconnect in Change orders.
- C. time charges are zeroed out on Change orders.
- D. The asset was originally priced for a different user.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 105

Which of these entities can you manage using the Product Console?

- A. Product Attributes
- B. Object Types
- C. Products
- D. Picklists
- E. All of the Above

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 106

Which context rule type should you use to determine a customer's eligibility for a promotion before it is added to the Cart?

- A. Penalty
- B. Qualification

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 107

What determines the explanation for the discounted price of a child product in a promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. The display text associated with the base price
- B. The display text associated with the time policy
- C. The promotion description
- D. The display text associated with the price adjustment or override
- E. The promotion code

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 108

MACD or Asset-Based Ordering capabilities are powered by what Vlocity technology?

Note: This question displayed answer options in random order when taking this Test.

- A. Vlocity Cart
- B. OmniScript
- C. OmniScript and Vlocity Cart
- D. Vlocity Rules

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 109

In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.

- A. postCartsItems
- B. done
- C. checkout
- D. createCart
- E. getCartsProducts
- F. getCartsItems
- G. putCartsItems
- H. submit
- I. CpqAppHandler
- J. vlcCart

Answer: I ([LEAVE A REPLY](#))

NEW QUESTION: 110

The discount of a child product's price in a promotion can expire before the promotion ends.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 111

Document sections within a Vlocity Document Template can be conditionally included based on which two items?

Note: This question displayed answer options in random order when taking this Test.

- A. Merge codes
- B. Advanced Entity Filters
- C. Browser Version
- D. Products

Answer: (SHOW ANSWER)

NEW QUESTION: 112

Which rule type allows you to auto-add products based on other products in the Cart?

- A. Context
- B. Advanced

Answer: A (LEAVE A REPLY)

NEW QUESTION: 113

To create a time policy, you must:

- A. Create a time plan first
- B. Create it using the Product Console
- C. Create a pricing variable first
- D. Assign it to the price list

Answer: (SHOW ANSWER)

NEW QUESTION: 114

Vlocity Cart displays what five fields in the Line Item Cart pane?

Note: This question displayed answer options in random order when taking this Test.

- A. It is based on user selection.
- B. Quantity, Recurring Charge, Recurring Total, One Time Charge, One Time Total
- C. it is based on fields defined in the cpq-cart-setup template.
- D. Quantity, Recurring Charge, One Time Total, Total Charges, Discount %

Answer: B (LEAVE A REPLY)

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