Salesforce.Nonprofit-Cloud-Consultant.v2022-10-15.q105

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NEW QUESTION: 1

A development officer wants to integrate wealth scoring information into Salesforce.

Which solution should the consultant recommend?

A. Philanthropy Cloud

B. Pardot

C. Salesforce Optimizer

D. A third-party app on the AppExchange

Answer: (SHOW ANSWER)

NEW QUESTION: 2

A nonprofit organization is using a free trial of Nonprofit Cloud and engages with a consultant to do some custom configuration work. The consultant starts to gather requirements and look at the overall design. Which two things should the consultant know about the trial experiences available on the Salesforce.org website?

A. It is a Developer Edition org

B. Five licenses are included at no cost for qualified customers

C. The free trial period is for 30 days

D. The trial choices include Lightning Enterprise or Lightnng Enterprise + NPSP

Answer: (SHOW ANSWER)

NEW QUESTION: 3

A nonprofit wants its supporters to send advocacy messages to elected officials and then record which supporters sent the messages.

Which two solutions should the consultant recommend to meet the requirement?

Choose 2 answers

A. Set a new NPSP Engagement Level on a Contact every time a Contact sends an advocacy message.

B. Use an online advocacy platform from the AppExchange that syncs to Salesforce.

C. Organize advocacy messages into Campaigns and add the Contacts who take action as Campaign Members.
D. Configure Marketing Cloud to send advocacy messages from the supporters.
Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 4
A developer wrote a trigger on the Contact object.
What are two benefits of using Table-Driven Trigger Management (TDTM) the consultant should discuss with the developer?
Choose 2 answers
A. Review code coverage.
B. Control the order in which the code executes.
C. Identify code that is unused.
D. Disable specific pieces of code.
Answer: B,D (LEAVE A REPLY)
https://powerofus.force.com/s/article/NPSP-TDTM-Overview

NEW QUESTION: 5
A nonprofit organization created a custom Opportunity name for all organization donations.
Which two considerations should the consultant discuss with the organization? Choose 2 answers
A. The custom naming convention only applies to new Opportunities of matching record types; it is not retroactive.
B. The organization should only change existing Opportunities to the new naming convention by using the "Refresh Name" action.
C. The organization should change existing Opportunities to the new naming convention through an upsert.
D. The organization should change existing Opportunities to the new naming convention by using the "Refresh All Opportunity Names" button in Bulk Data Processes.
Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 6
A nonprofit wants to migrate millions of Contact records from a legacy system. Most records fail to import with the following error: "npsp.TDTM_Address: System.LimitException: Apex CPU time limit exceeded".
Which three actions could a consultant take to successfully import this data?
Choose 3 answers
A. Enable "Simple Address Change Treated as Update' in Address Settings.
B. Check 'User Managed' on the Address TDTM record.
C. Disable all automation and load the Address object separately.
D. Disable 'ADDR_Addresses_TDTM' Handler in Trigger Configuration.
E. Reduce the batch size significantly when addresses are included.
Answer: A,D,E (LEAVE A REPLY)
https://dataloader.zendesk.com/hc/en-us/articles/360060751213-System-LimitException-Apex-CPU-time-limit-exceeded C) https://www.salesforceben.com/what-is-apex-cpu-time-limit-exceeded-how-do-you-solve-it/
https://www.salesforceben.com/what-is-apex-cpu-time-limit-exceeded-how-do-you-solve-it/

NEW QUESTION: 7

A nonprofit organization wants to automate some of its routine activities.

Which declarative Salesforce solution is designed for process automation?

A. Pardot

B. Lightning Flow

C. Einstein

D. NPSP TDTM

Answer: (SHOW ANSWER)

NEW QUESTION: 8

A nonprofit wants to collect information online about volunteers who are new to the nonprofit, including names and contact details, skill sets, and availability. The nonprofit already uses NPSP and Volunteers for Salesforce and wants to create a report with this information.

What are two ways the consultant can meet the requirement?

Choose 2 answers

A. Collect contact information during job sign up via Job Listings.

B. Add the Volunteer Sign Up form to the nonprofit's website.

C. Attach emails from volunteers with their information to Contact records.

D. Set up a Personalized Volunteer Page on the nonprofit's website.

Answer: (SHOW ANSWER)

NEW QUESTION: 9

A nonprofit organization has been using Salesforce without NPSP. The organization is now interested in the NPSP functionality and wants the consultant to recommend if NPSP should be used in the same Salesforce environment or if they should start over in a new environment.

Which tool should the consultant use to help evaluate and recommend the best course of action?

A. Salesforce Optimizer

B. Lightning Experience Migration Assistant

C. Setup Audit Trail

D. NPSP Health Check

Answer: D (LEAVE A REPLY)

A https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2021-01-10.q37/a-nonprofit-organization-has-been-using-salesforce-without-npsp-the-organization-is-now-interested-in ((see in comments)

NEW QUESTION: 10

A nonprofit has engaged a consultant to help export detailed accounting transactions to its existing external financial system using Accounting Subledger. The nonprofit requires export of all pledges when they are booked.

Which solution should the consultant recommend?

A. Upgrade Accounting Subledger from Starter Edition to Growth Edition.

B. Set "Pledged" stage to "Committed" in Stage to State Mapping.

C. Set "Pledged" stage to "Finalized" m Stage to State Mapping.

D. Use Process Builder to create Ledger Entries on Opportunity update.

Answer: B (LEAVE A REPLY)

https://powerofus.force.com/s/article/ASL-Automate-Stage-to-State-Mappings

NEW QUESTION: 11

A gift officer is entering donations and wants to track that the donor responded to the most recent direct mail campaign.

Which feature should the consultant configure to record the donor's campaign response?

A. Custonwable Rollups

B. Automatic Campaign Member Management

C. Sales Process

D. Customizable Campaign Influence

Answer: (SHOW ANSWER)

https://trailhead.salesforce.com/en/content/learn/modules/campaign-management-with-nonprofit-success-pack/manage-campaign-responses

NEW QUESTION: 12

A large nonprofit is a social enterprise that functions like a for-profit corporation. The funding the nonprofit tracks in Salesforce only comes from corporations. The nonprofit needs to manage Leads and track its Opportunity pipeline.

Which account model should the consultant recommend'

A. One-to-One Account Model in NPSP

B. Person Account Model without NPSP

C. Individual Account Model in N9SP

D. Standard Account Model without NPSP

Answer: D (LEAVE A REPLY)

NEW QUESTION: 13

How should a consultant install NPSP in an existing Salesforce org?

A. Install from the NPSP Installer page.

B. Install using the NPSP Conversion Utility tool.

C. Install each NPSP component from the AppExchange.

D. Install each NPSP component from the Trailblazer Community.

Answer: A (LEAVE A REPLY)

https://powerofus.force.com/s/article/NPSP-Install

NEW QUESTION: 14

A nonprofit wants to segment its constituents based on their donations from the prior fiscal year. The nonprofit wants to include only onetime gifts it received.

Which NPSP feature should the consultant use to meet this requirement?

A. Customizable Rollups

B. Advanced Mapping
C. Levels
D. Engagement Plans
Answer: B (LEAVE A REPLY)

NEW QUESTION: 15
A consultant is assisting a nonprofit in its data integration and mapping between two systems. The consultant is unsure when a particular field was added to NPSP.
Where can the consultant find the NPSP version number for the field in question?
A. Schema Builder
B. NPSP package details
C. Custom field definition detail
D. NPSP Data Dictionary
Answer: D (LEAVE A REPLY)
https://powerofus.force.com/s/article/NPSP-Which-Version-Am-I-Using

NEW QUESTION: 16
The admin at a nonprofit is implementing Salesforce Shield in its org to enable field platform encryption.
What are three NPSP considerations when implementing Shield Platform Encryption?
Choose 3 answers
A. NPSP Data Import is unable to perform Custom Unique Id matching on Accounts and Contacts with an encrypted field.
B. The NPSP MergeContacts list button on Contact list views will fail if the Contact Name is encrypted.
C. The NPSP Data Import object supports encryption of all fields in the import batch.
D. If the Role Name field is encrypted on the NPSP Partial Soft Credit object, the nightly Soft Credit rollups fail.
E. Fields on the NPSP Address object can be encrypted, but encryption is unavailable for address fields on the Account and Contact object.
Answer: D (LEAVE A REPLY)

NEW QUESTION: 17
A consultant is implementing Salesforce for a nonprofit client who is inexperienced with Salesforce. The staff wants to assign an NPSP fundra/sing training module.

Which training resource should the consultant recommend?
A. Salesforce Help and Training
B. AppExchange Report
C. Trail Tracker by Trailhead
D. Trailblazer Community Dashboard
Answer: (SHOW ANSWER)

NEW QUESTION: 18
A nonprofit organization wants to designate its donors into three categories, Gold, Silver, and Bronze, based on the total gift amount for that year. How can this be accomplished using NPSP?
A. Create a custom field on the Opportunity that will display the categories and a custom trigger to populate the value based on the Total Gifts This Year field.
B. Create a picklist field that will display the categories based on the Total Gifts This Year field.
B Create a custom field on the Opportunity that will display the categories and a process in Process Builder to populate the value based on the Total Gifts This Year field.
C. Set up NPSP Levels for the categories based on Total Gifts This Year.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 19
What is a common cause of the NPSP upgrade failing when run in Production and there were no issues running it in the sandbox?
A. Not running the NPSP Health Check before trying to upgrade in production
B. Not changing the account model to the Household Account Model before trying to upgrade
C. Not having adequate test code coverage
D. Not having one or more of the packages in NPSP installed
Answer: A (LEAVE A REPLY)

NEW QUESTION: 20
An annual fund coordinator wants to create a report that identifies which Individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gal a. The nonprofit uses Campaigns to track event attendance.
What should a consultant add to the report to exclude gala attendees?
A. Bucket field
B. Summary formula
C. Filter logic
D. Cross filter
Answer: B (LEAVE A REPLY)

NEW QUESTION: 21

A nonprofit organization has white papers, case studies, and impact reports on its website. The organization wants to track website visitors who download those assets. Once tracked, the organization wants to pursue the visitor as a constituent. Which solution should be considered?

A. Affiliation record

B. Relationship record

C. NPSP Settings

D. Opportunity Settings

Answer: (SHOW ANSWER)

NEW QUESTION: 22

A development director needs to understand which organizations have given to the nonprofit in some year prior to the current, but have not contributed to the nonprofit in the current year. How should the consultant accomplish this task?

A. Customize the date range on the NPSP LYBUNT report for Accounts

B. Customize the date range on the NPSP SYBUNT report for Accounts

C. Customize the date range on the NPSP SYBUNT report for Contacts

D. Create an Opportunity report that compares Contact donations from the previous fiscal year to the current

Answer: B (LEAVE A REPLY)

NEW QUESTION: 23

A nonprofit trade association sells research papers, certifications, and other products online to its existing members who are primarily universities and companies.

What should a consultant recommend to sell these items?

A. Salesforce B2B Commerce

B. Salesforce B2C Commerce

C. Salesforce Billing

D. Salesforce Experience Cloud

Answer: A (LEAVE A REPLY)

NEW QUESTION: 24

A consultant is migrating historic donation records into a nonprofit's Salesforce org. Many of these donations were paid in multiple installments.

What should the consultant do to correctly match the Payments to the Opportunities?

A. Set the Stage field to "Closed Lost".

B. Delete the automatically created payments.

C. heck the Do Not Automatically Create Payment field.

D. Change the Opportunity record type to an excluded value.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 25

A nonprofit has hired a consultant to help implement a Salesforce marketing automation solution.

Which question should a consultant ask the nonprofit first?
A. What are the overall marketing objectives and strategy?
B. Will departments be sharing the same marketing data?
C. How much visibility does the nonprofit need into the lifecycle of its marketing leads?
D. How is marketing data maintained and is it currently clean and accurate?
Answer: A (LEAVE A REPLY)

NEW QUESTION: 26
A nonprofit needs to frequently import membership renewal and donation dat a. Each Import needs a different configuration that will update existing Contacts in addition to creating Opportunities.
Which tool should the consultant recommend?
A. NPSP Batch Data Import
B. NPSP Data Importer
C. Salesforce Data Loader
D. Salesforce Import Wizard
Answer: (SHOW ANSWER)

NEW QUESTION: 27
A nonprofit organization wants to track all donations that go to a specific, designated fund. How should a consultant solution for this use case?
A. Create an Opportunity record type, called "Funds" and then create an Opportunity record for the designated fund.
B. Create a GAU Allocation record for the designated fund.
C. Create a custom object for to track fund accounts and then create an Account record for the designated fund.
D. Create a GAU record for the designated fun.
Answer: (SHOW ANSWER)

NEW QUESTION: 28
An employee has been terminated at a nonprofit. The nonprofit's system admin immediately disabled the former employee as a Salesforce user but is concerned the employee may have exported exposed login credentials to multiple external systems before departing.
Which feature should the consultant recommend to protect this data In the future?
A. Individual Object
B. Shield Platform Encryption
C. Named Credentials
D. Organization-wide Defaults
Answer: B (LEAVE A REPLY)

NEW QUESTION: 29

An annual fund coordinator wants to create a report that identifies which Individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gal

a. The nonprofit uses Campaigns to track event attendance.

What should a consultant add to the report to exclude gala attendees?

A. Cross filter

B. Bucket field

C. Filter logic

D. Summary formula

Answer: A (LEAVE A REPLY)

NEW QUESTION: 30

A nonprofit organization is currently using Person Accounts in Salesforce. The organization now wants to use the NPSP Household Account model instead and does not want system administrators to interact with anything related to the Person Account model. What should the consultant advise?

A. Install NPSP in its Salesforce org and set the account model to Household Accounts and the record type to Person Accounts

B. Export all Person Account data, then create a help ticket asking Salesforce to uninstall Person Accounts, then install NPSP and reimport the data

C. Extract the Person Account data, uninstall Person Accounts, install NPSP and reimport the data

D. Apply for a new Salesforce NPSP org and request a license transfer, then migrate existing data from the current system to the new Salesforce instance

Answer: D (LEAVE A REPLY)

NEW QUESTION: 31

A nonprofit organization wants to add any donor who gives to its Capital Fund to the Capital Campaign. Which two steps should be taken to accomplish this?

A. Upload a list of all donors as Campaign Members using the Data Import Wizard

B. Enable the Automatic Campaign Member Management in NPSP settings

C. Create a trigger that automatically adds any donor as a Campaign Member

D. Populate the Primary Campaign Source field on the Opportunity record

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 32
A development associate using NPSP wants to add the Check/Reference Number on a report but does not see that field in the Report Builder. What should the consultant advise?
A. Check a custom field, "Check/Reference Number" on Opportunity
B. Check if the report type includes Payments
C. Check a custom field, "Check/Reference Number" on Payments
D. Check if the report type includes Opportunities.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 33
A nonprofit runs a workforce development program for its clients. Job seekers contact the nonprofit via phone, web, and email. The nonprofit wants to track each engagement separately from start to finish. The nonprofit needs to assign job seekers to case managers.
What solution should the consultant propose?
A. Enable web-to-lead and customize leads and assignment rules.
B. Create a custom junction object between Contact and Case for the assignment and customize workflow rules.
C. Create a custom multi-select picklist field to track the assignment and customize related lists.
D. Enable web-to-case and customize cases and assignment rules.
Answer: D (LEAVE A REPLY)

NEW QUESTION: 34
A nonprofit is migrating from a legacy donor management database. The database has donor contact information, donation history, and payment information.
How should the consultant load the data from the database using a single file to create the related records?
A. Data Loader
B. Data Import Wizard
C. NPSP Data Importer
D. Workbench
Answer: C (LEAVE A REPLY)
https://sites.google.com/a/cloud4good.com/salesforce-glossary/home/npsp-user-manual/chapter-4-entering-data/npsp-data-importer-tool

NEW QUESTION: 35
A nonprofit customer wants to have the status for a Campaign Member on a fundraising campaign automatically update when a donation is received from that Contact.
What should the consultant recommend?
A. Create a workflow rule that updates the Campaign Status when an Opportunity is created.
B. Enable Automatic Campaign Member Management in NPSP settings.

C. Create an Apex Trigger to update the Contact's Campaign record.

D. Use Process Builder to update the Contact's campaign member record.

Answer: B ([LEAVE A REPLY])

NEW QUESTION: 36

A nonprofit wants to integrate its existing proprietary event management system with Salesforce. The nonprofit wants to automatically send event and attendee data from its external system and create Campaigns and Campaign Members in Salesforce on a daily basis.

What should the consultant recommend?

A. Use a middleware tool to integrate the external system with Salesforce.

B. Use NPSP Batch Data Import to schedule regular Imports from the external system.

C. Use Salesforce Connect to integrate the external system with Salesforce.

D. Use NPSP Data Importer Templates to import the necessary data.

Answer: C ([LEAVE A REPLY])

https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2021-01-10.q37/a-nonprofit-organization-wants-to-integrate-its-event-management-system-and-salesforce-the-organization

NEW QUESTION: 37

A nonprofit organization has a large number of duplicate contacts the consultant needs to clean up. What should the consultant recommend to handle duplicate clean up in bulk?

A. Third party app from the AppExhange

B. Salesforce Data Loader

C. Salesforce Duplicate Management

D. NPSP Contact Merge

Answer: D ([LEAVE A REPLY])

NEW QUESTION: 38

A nonprofit wants to segment its constituents based on their donations from the prior fiscal year. The nonprofit wants to include only onetime gifts it received.

Which NPSP feature should the consultant use to meet this requirement?

A. Advanced Mapping

B. Customizable Rollups

C. Levels

D. Engagement Plans

Answer: C ([LEAVE A REPLY])

NEW QUESTION: 39

A nonprofit has been keeping track of donors' employers in a spreadsheet. The nonprofit has hired a consultant to upload data to the NPSP Affiliations object. What is the correct order for uploading the donors' employment information?

A. Upsert Contact records, export Contact ID, upsert Organization Accounts for employer with Organization Account ID in the "Primary Affiliation" field
B. Insert Organization Accounts for the employer, insert Contact records for the donor, insert Affiliation records for the employment information
C. Insert Affiliation records, export Contact records, export Account records, upsert Contact records
D. Upsert Organization Accounts, export Organization Account ID, upsert Contact record with Organization Account ID in the "Primary Affiliation" field
Answer: B (LEAVE A REPLY)

NEW QUESTION: 40
A consultant is planning to use Accounting Subledger and migrate 20 years of donation data into NPSP for a nonprofit that receives more than 200,000 donations each year.
Which two features should the consultant consider implementing to improve search performance?
Choose 2 answers
A. Salesforce Object Search Language (SOSL)
B. Skinny Tables
C. Custom Index
D. Salesforce Optimizer
Answer: B,C (LEAVE A REPLY)
https://trailhead.salesforce.com/en/content/learn/modules/search_solution_basics/search_solution_basics_optimizing

NEW QUESTION: 41
A nonprofit using Case Management wants to avoid visually identifying a subset of clients.
How should a consultant configure the view of Contact records to meet the requirement?
A. Remove Client Photo Component from the Lightning Record Page.
B. Set Component Visibility for the Client Photo Component.
C. Set Component Visibility for the Client Card Component.
D. Remove Client Card Component from the Lightning Record Page.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 42
A nonprofit is moving from a legacy donor management system to NPSP. The nonprofit wants to retain the legacy system's 150 donation appeal source codes as historical data.
What should the consultant recommend?
A. Create a custom object "Legacy Source Code" and map a lookup field on Contacts and Opportunities when importing donations.
B. Create a custom text field "Legacy Source Code" on Contact and Opportunity to store the legacy system's source codes.
C. Insert a Campaign for each Legacy Source code and, when importing Contacts and Opportunities, relate them to the Campaign.

D. Add each legacy source code to the Lead Source picklist and set the code when inserting Contacts and Opportunities.

Answer: A (LEAVE A REPLY)

https://www.plative.com/preparing-for-salesforce-data-migration-with-nonprofit-success-pack/

NEW QUESTION: 43

A nonprofit wants to manage a new program In Salesforce.

What should the consultant recommend as the first step before embarking on a new implementation project?

A. Set up an implementation timeline and delivery plan.

B. Identify the challenges the nonprofit is currently experiencing.

C. Audit existing standard and custom objects and fields.

D. Review data in a .csv file and begin mapping to existing fields.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 44

A volunteer manger at a nonprofit organization needs to be able to search for volunteers with landscaping skills who are available at a given time. The organization is using Volunteers for Salesforce. What should the consultant advise?

A. Create a list view on Contacts using a filter for those who have skills that include landscaping. Add the field for Volunteer Availability on the list view and sort by it to find those with landscaping skills who are available at the given time

B. Click on the Find Volunteers tab and fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the values you're looking for and hit search

C. Create a report with the report type Contacts with Volunteer Hours and Volunteer Jobs. Filter the report by the Volunteer Job for landscaping and Volunteer Availability at the time the Volunteer Manager needs them

D. Use the Volunteers Wizard to look for volunteers with landscaping skills and Volunteer Availability and choose those available at the given time

Answer: B (LEAVE A REPLY)

NEW QUESTION: 45

The admin at a nonprofit is implementing Salesforce Shield in its org to enable field platform encryption.

What are three NPSP considerations when implementing Shield Platform Encryption?

Choose 3 answers

A. If the Role Name field is encrypted on the NPSP Partial Soft Credit object, the nightly Soft Credit rollups fail.

B. The NPSP MergeContacts list button on Contact list views will fail if the Contact Name is encrypted.

C. The NPSP Data Import object supports encryption of all fields in the import batch.

D. Fields on the NPSP Address object can be encrypted, but encryption is unavailable for address fields on the Account and Contact object.

E. NPSP Data Import is unable to perform Custom Unique Id matching on Accounts and Contacts with an encrypted field.

Answer: (SHOW ANSWER)

NEW QUESTION: 46
A nonprofit organization has been using Salesforce without NPSP. The organization is now interested in the NPSP functionality and wants the consultant to recommend if NPSP should be used in the same Salesforce environment or if they should start over in a new environment.
Which tool should the consultant use to help evaluate and recommend the best course of action?
A. Salesforce Optimizer
B. Lightning Experience Migration Assistant
C. Setup Audit Trail
D. NPSP Health Check
Answer: (SHOW ANSWER)
A https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2021-01-10.q37/a-nonprofit-organization-has-been-using-salesforce-without-npsp-the-organization-is-now-interested-in ((see in comments)

NEW QUESTION: 47
A major donor officer needs to capture wealth scoring to support individual cultivations.
How is this best represented in the NPSP?
A. Using an AppExchange application, collect and rank donor prospects' wealth information to understand how to best cultivate individual donations.
B. Report on the total amount of an individual's donations summarized on their Contact record and rank it against donations to the nonprofit by other individual donors to best cultivate individual donations.
C. Using an AppExchange application, collect and rank other nonprofits' wealth information to understand how best to cultivate individual donations.
D. Report on the total amount of donations received by the nonprofit in the past year, and rank it against peer institutions to best cultivate individual donations.
Answer: A (LEAVE A REPLY)

NEW QUESTION: 48
A development associate using NPSP wants to add the Check/Reference Number on a report but does not see that field in the Report Builder. What should the consultant advise?
A. Check a custom field, "Check/Reference Number" on Payments
B. Check if the report type includes Payments

C. Check if the report type includes Opportunities.
D. Check a custom field, "Check/Reference Number" on Opportunity
Answer: B (LEAVE A REPLY)

NEW QUESTION: 49
The admin at a nonprofit wants to delegate authority to two specific users to process gift entries.
Which three permissions should the consultant add to a permission set so the users can perform this work with only the necessary level of access?
Choose 3 answers
A. Grant create and edit access to all required objects and fields.
B. Grant access to BDI_BatchOvemde and BDI_DataImport Visualforce pages.
C. Grant visibility to the Gift Entry tab.
D. Grant the View All Data permission.
E. Grant create, edit and delete access to all required objects and fields.
Answer: C,D,E (LEAVE A REPLY)

NEW QUESTION: 50
A nonprofit admin needs to import lists of Contacts into Salesforce Campaigns regularly from CSV files using the NPSP Data Import too\.
What should the consultant consider when setting up this process for the nonprofit?
Choose 2 answers
A. Respect Duplicate Matching Rules' should be checked in NPSP Settings.
B. NPSP Data Import will automatically create the Campaign Member with the default Member Status.
C. Existing Campaigns are matched by exact Name.
D. NPSP Data Import Dry Run will validate Campaign Member Status.
Answer: A,C (LEAVE A REPLY)

NEW QUESTION: 51
A nonprofit created a custom Opportunity Name for all In-kind gifts.
Which two considerations should the consultant discuss with the nonprofit?
Choose 2 answers
A. The nonprofit should change existing Opportunities to the new naming convention by running the Refresh All Opportunity Names utility.
B. The Opportunity Name Format will only be applied to new Opportunities of the matching record type,
C. The nonprofit should change existing Opportunities to the new naming convention through an upsert.
D. Click the Refresh Name button on one Opportunity record to update all relevant Opportunities.
Answer: A,B (LEAVE A REPLY)
https://powerofus.force.com/s/article/NPSP-Customize-Opportunity-Names#refreshsingle

NEW QUESTION: 52

A community foundation administers a scholarship fund that awards multiple scholarships a year. The foundation wants to use Nonprofit Cloud to track and review applications and record the scholarship recipients, award amounts, and dates.
What should a consultant recommend to meet the requirement?
A. Set up the Program Management Module and use Program Cohort with Program Engagement for the recipient.
B. Use the Grant Opportunity Record Type and the Primary Contact field for the recipient in NPSP.
C. Create an Opportunity Record Type for Scholarships and Primary Contact field for the recipient in NPSP.
D. Set up the Outbound Funds Module and connect the Funding Request to Contacts for the recipient.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 53
A nonprofit organization is using Salesforce with the NPSP pre-installed. The nonprofit organization wants to give prospective volunteers a way to fill out their volunteer application online. How should this be accomplished?
A. Create a web-to-case form in Salesforce with the fields needed to capture the information asked for on the form.
B. Set up the Volunteers for Salesforce Site Contact Information Site on the nonprofit's website.
C. Set up the Volunteers for Salesforce Volunteer Signup Form on the nonprofit's website.
D. Create a Chatter Group for prospective volunteers, assign them a Chatter Free license, and have users complete the form.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 54
A nonprofit organization has a large volume of donation and payment data that it wants to migrate to its NPSP org. Which two large volume data considerations should the consultant discuss with the nonprofit organization? Choose 2 answers
A. Code coverage
B. Data storage limits
C. Data skew
D. API call limits
Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 55
A nonprofit receives a check that includes donations from several donors for a specific program the nonprofit runs. Which two features should a consultant configure to track this gift?
Choose 2 answers
A. Partial Soft Credits
B. Multiple Payments
C. Recurring Donations
D. GAU Allocations
Answer: (SHOW ANSWER)

NEW QUESTION: 56

The requirements for a Salesforce implementation have been gathered, but there are teams with competing priorities and the overall project goals are undefined.
What are two reasons a project team must define goals?
Choose 2 answers
A. Goals guarantee executive engagement.
B. Goals catalog all of the teams' pain points.
C. Goals define a clear purpose for the project.
D. Goals provide a way to measure and prove results.
Answer: C,D ([LEAVE A REPLY])

NEW QUESTION: 57
The system admin for a nonprofit is receiving a System.DmlException notification.
Where should the consultant view detailed information about the notification?
A. Error Log
B. Trigger Configuration
C. System Overview Page
D. Event Monitoring
Answer: ([SHOW ANSWER])

NEW QUESTION: 58
A consultant is importing a number of new individual gifts from a recent fundraising event for a non-profit that is using NPSP. It is very important that donors receive credit for these new donations. Where is the automatic Opportunity Contact Role hard credit value configured for this scenario?
A. Affiliation record
B. Relationship record
C. NPSP Settings
D. Opportunity Settings
Answer: C ([LEAVE A REPLY])

NEW QUESTION: 59
A nonprofit wants a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the "General Fund' GAU. The nonprofit wants to add filters so only the gifts connected to the 'Annual Campaign' are shown.
Which report should the consultant implement?
A. GAU Allocations with Opportunity report type and filter on the GAU Allocation object for Campaign = 'Annual Campaign" and General Accounting Unit = 'General Fund'
B. Opportunity report type with cross filter for Opportunities with GAU Allocations with filter on the cross filter for Campaign = 'Annual Campaign' and General Accounting Unit = 'General Fund'
C. Opportunity report type with cross filter for Opportunities with GAU Allocations and filter on Opportunity object for the Primary Campaign Source = 'Annual Campaign' and on the GAU Allocations object for General Accounting Unit = 'General Fund'

D. GAU Allocations with Opportunity report type and filter on the Opportunity object for the Primary Campaign Source = 'Annual Campaign' and filter on the GAU Allocation object for General Accounting Unit = 'General Fund'
Answer: (SHOW ANSWER)

NEW QUESTION: 60
What are the two key places to locate NPSP release information? Choose 2 answers
A. Partner Success Community
B. Power of Us Hub
C. GitHub Cumulus Releases
D. trust.salesforce.com
Answer: (SHOW ANSWER)

NEW QUESTION: 61
A consultant is installing NPSP in an existing Salesforce org for a nonprofit organization that plans to use the memberships feature in NPSP. Which action should a consultant take?
A. Add a value in the Type field on Opportunity for Membership.
B. Create a Membership Opportunity record type.
C. Add a checkbox field on the Opportunity called "Membership".
D. Create a Membership Affiliation record type.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 62
A fundraising associate needs to print mailing labels for the latest direct mail campaign to families who give to the nonprofit organization. The organization uses the Household Account model with Address Management.
Which object and address field should the associate use when building the report?
A. Account; Billing Address
B. Account; Shipping Address
C. Contact; Mailing Address
D. Contact; Other Address
Answer: C (LEAVE A REPLY)

NEW QUESTION: 63

A nonprofit is rolling out a new implementation of Salesforce and NPSP containing custom code. The project go-live date is a few days before a Salesforce release. The project team has proposed developing in a sandbox on a preview instance to review new features and then deploy to production prior to the release date.
Which important consideration should the consultant discuss with the project team?
A. A preview sandbox has limited metadata storage.
B. The API version in the preview sandbox differs from Production.
C. A support case is required to request a preview sandbox.
D. A preview sandbox is only available in the Unlimited Edition.
Answer: (SHOW ANSWER)

NEW QUESTION: 64
A system admin is trying to figure whether the nonprofit's internal release schedule conflicts with either Salesforce.com or Salesforce.org major releases.
What are two facts about Salesforce.org major releases the consultant could share with the admin?
Choose 2 answers
A. The Salesforce.org release schedule can be found on the SFDO Major Release Announcements group.
B. Salesforce.org major releases arrive approximately one month after Salesforce.com releases.
C. Salesforce.org major releases follow the same schedule as Salesforce.com releases.
D. The Salesforce.org release schedule can be found on the Salesforce Trust website.
Answer: D (LEAVE A REPLY)

NEW QUESTION: 65
A nonprofit wants to migrate millions of Contact records from a legacy system. Most records fail to import with the following error: "npsp.TDTM_Address: System.LimitException: Apex CPU time limit exceeded".
Which three actions could a consultant take to successfully import this data?
Choose 3 answers
A. Enable "Simple Address Change Treated as Update' in Address Settings.
B. Check 'User Managed' on the Address TDTM record.
C. Disable all automation and load the Address object separately.
D. Disable 'ADDR_Addresses_TDTM' Handler in Trigger Configuration.
E. Reduce the batch size significantly when addresses are included.
Answer: E (LEAVE A REPLY)
https://dataloader.zendesk.com/hc/en-us/articles/360060751213-System-LimitException-Apex-CPU-time-limit-exceeded C) https://www.salesforceben.com/what-is-apex-cpu-time-limit-exceeded-how-do-you-solve-it/
https://www.salesforceben.com/what-is-apex-cpu-time-limit-exceeded-how-do-you-solve-it/

NEW QUESTION: 66
A nonprofit needs a marketing automation tool. They want to segment and target supporters over time, based on the supporters' engagement and how they interact with the nonprofit's emails. The nonprofit needs to create emails using Lightning Email Templates.
Which marketing automation tool should a consultant recommend?

A. List Emails
B. Salesforce Flow
C. Email Studio
D. Pardot
Answer: D ([LEAVE A REPLY])
https://www.salesforce.org/blog/how-nonprofits-can-use-pardot-for-moves-management/

NEW QUESTION: 67
A consultant is training a system admin to prepare for a new release of a particular open source Nonprofit Cloud product.
Where are two places the system admin should look for release notes on the product?
Choose 2 answers
A. The Nonprofit Hub group in the Trailblazer Community.
B. The Nonprofit Cloud release announcement group in the Trailblazer Community.
C. The product's GitHub repository release page.
D. The Salesforce Trust website.
Answer: ([SHOW ANSWER])

NEW QUESTION: 68
A consultant is assisting a nonprofit organization in its data integration and data mapping between the two systems. The consultant is unsure when a particular field was introduced by NPSP.
How should the consultant find the NPSP version number for the field?
A. Reference the NPSP Public Data Dictionary.
B. Click on "Setup" and navigate to "Schema Builder".
C. Click on "Setup" and navigate to "Objects and Fields".
D. Install a third-party app from the AppExchange to extract the metadata.
Answer: A ([LEAVE A REPLY])

NEW QUESTION: 69
A nonprofit has asked a consultant to configure Lightning Record Pages to optimize the user interface.
Which two resources should the consultant use to ensure the nonprofit staff are up to date on the latest Salesforce platform features and best practices?
Choose 2 answers
A. Salesforce Help
B. Salesforce Known Issues
C. Power of Us Hub
D. Trailhead
Answer: ([SHOW ANSWER])

NEW QUESTION: 70

A nonprofit organization wants to designate its donors into three categories, Gold, Silver, and Bronze, based on the total gift amount for that year. How can this be accomplished using NPSP?
A. Create a custom field on the Opportunity that will display the categories and a custom trigger to populate the value based on the Total Gifts This Year field.
B. Create a picklist field that will display the categories based on the Total Gifts This Year field.
B Create a custom field on the Opportunity that will display the categories and a process in Process Builder to populate the value based on the Total Gifts This Year field.
C. Set up NPSP Levels for the categories based on Total Gifts This Year.
Answer: A (LEAVE A REPLY)

NEW QUESTION: 71
A nonprofit organization wants to record the most recent Opportunity close date on Contact records. The nonprofit organization expects the field on the Contact to be overwritten every time a new Opportunity meets the criteria.
Which feature should the consultant use to meet this requirement?
A. NPSP Customizable Rollups
B. AppExchange App
C. Formula Field
D. Roll-Up Summary Field
Answer: (SHOW ANSWER)

NEW QUESTION: 72
A nonprofit is moving from a legacy donor management system to NPSP. The nonprofit wants to retain the legacy system's 150 donation appeal source codes as historical data.
What should the consultant recommend?
A. Create a custom object "Legacy Source Code" and map a lookup field on Contacts and Opportunities when importing donations.
B. Create a custom text field "Legacy Source Code" on Contact and Opportunity to store the legacy system's source codes.
C. Insert a Campaign for each Legacy Source code and, when importing Contacts and Opportunities, relate them to the Campaign.
D. Add each legacy source code to the Lead Source picklist and set the code when inserting Contacts and Opportunities.
Answer: B (LEAVE A REPLY)
https://www.plative.com/preparing-for-salesforce-data-migration-with-nonprofit-success-pack/

NEW QUESTION: 73
A nonprofit's system admin has seen this error message multiple times:
Npsp,TDTMCContact:execution of AfterUpdate caused by : System,SObjectException:Invalid field gender_c Contect (npsp) How should the admin troubleshoot this?
A. Check that Salutations have been mapped to gender field values.
B. Verify that all Reciprocal Relationships are mapped to gender field values.

C. Verify the correct field for gender is specified in Relationship settings.

D. Check to make sure there are no invalid values in the gender field on Contact records.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 74

i. A Salesforce admin changes an Engagement Plan Template as requested by the development team. The development manager expects to see the changes reflected on an existing Engagement Plan using that Template on a campaign.

Why is the development manager unable to see the Template changes?

A. Engagement Plan Template changes need to propagate through the platform.

B. The development manager requires additional permissions for the new Engagement Plan Template changes.

C. Changes to Engagement Plan Templates only affect new Engagement Plans.

D. Engagement Plan Template changes must be accepted by the user on the Template detail record first.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 75

During the Build phase of a project, one line of business requests the addition of a new field that is essential for its business process. A different line of business objects to the request and says that this field is unnecessary and will result in duplicate data.

How should the consultant handle this?

A. Work quickly to negotiate between the two groups and resolve the issue before it escalates to the executive sponsors.

B. Use the established governance committee for discussion and resolution.

C. Add the field into a sandbox to test and validate expected outcomes.

D. Fulfill the request and add the field, but create a separate page layout so the field is only visible to the line of business that made the request.

E. Remove themselves from the discussion and suggest that the two business line leaders meet to make a decision.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 76

A nonprofit receives many tribute gifts and wants to ensure that the person being honored by the gift consistently receives the proper soft credit.

How should the consultant advise them to configure this in NPSP?

A. Set up Automatic Opportunity Contact Roles and enter Honoree for Honoree Opportunity Contact Role.

B. In the New Donation entry screen populate the Honoree lookup field.

C. Set the Contact Role for individual Opportunities to Honoree.

D. Enable Advanced Mapping and map the Honoree to Honoree Opportunity Contact Role.

Answer: A (LEAVE A REPLY)

https://trailhead.salesforce.com/en/content/learn/modules/opportunity-settings-in-nonprofit-success-pack/set-up-soft-credits-npsp

https://trailhead.salesforce.com/en/content/learn/modules/donation-soft-credit-management-with-nonprofit-success-pack/create-and-manage-soft-credits
Need to read about Honoree and Soft credit in detail

NEW QUESTION: 77
Which resource should the consultant recommend to a non-profit organization to suggest new features in NPSP?
A. Trailblazer Community
B. Salesforce Help
C. Power of Us Hub
D. Salesforce AppExchange
Answer: C (LEAVE A REPLY)

NEW QUESTION: 78
A nonprofit organization receives a lot of grants, many of which are renewals of previous grants from the same funder. The organization wants to be able to easily access the previous grant information.
What should the consultant advise to capture this in Salesforce?
A. Create a Campaign for the funder and add all Opportunities including the original grant and any renewal grants to the Campaign.
B. Fill in the "Previous Grant/Gift Opportunity" lookup field on the Opportunity for the new grant and check the "Is Grant Renewal" field.
C. Create a child Opportunity for the renewal grant from the original grant using the Renewal Grant Opportunity record type.
D. Ensure that when naming the Opportunity for the renewal grant, "Renewal" is included in the name as well as the name of the funder.
Answer: (SHOW ANSWER)

NEW QUESTION: 79
A nonprofit wants to convert from Legacy Recurring Donations to Enhanced Recurring Donations.
What are two considerations the nonprofit should take into account before making the switch?
Choose 2 answers
A. Enhanced Recurring Donations introduces a new custom object.
B. An ETL tool is required to revert to Legacy Recurring Donations.

C. All existing integrations should be reviewed for compatibility.
D. Reverting to Legacy Recurring Donations is unsupported.
Answer: B,C (LEAVE A REPLY)
https://sfdo-docs.s3-us-west-2.amazonaws.com/npsp_rd_upgrade_guide.pdf

NEW QUESTION: 80
A consultant for a nonprofit needs to upload data that contains payments on existing opportunities in Salesforce using donation matching in the NPSP Data Importer.
After a gift is successfully matched to an existing record, which two updates may occur?
Choose 2 answers
A. The Stage of the Opportunity will change to Closed/Won.
B. The open Payment will be marked as Paid.
C. A Payment will be added to the Opportunity.
D. The Opportunity amount will include the new payment amount.
Answer: A,B (LEAVE A REPLY)
https://powerofus.force.com/s/article/NPSP-Configure-Data-Importer-Options

NEW QUESTION: 81
A nonprofit plans to use the Program Management Module (PMM) to manage Its service delivery. Case managers must be able to create and edit service delivery records.
How can the consultant change the configuration to meet this requirement?
A. Permission Sets
B. Sharing Rules
C. License Type
D. Role Hierarchy
Answer: A (LEAVE A REPLY)
https://trailhead.salesforce.com/en/content/learn/modules/program-management-with-nonprofit-cloud/manage-nonprofit-programs-with-salesforce?trail_id=manage-programs-with-nonprofit-cloud

NEW QUESTION: 82
A multinational nonprofit wants all Apex error messages to be sent to a specific system admin.
How should the consultant configure NPSP to send error notifications only to this admin?
A. Set the specific admin as the user to receive error notifications on the NPSP Settings tab under System Tools > Error Notifications.
B. Uncheck the Send Apex Warning Emails checkbox on all admins except for the specific admin.
C. Set all users except the specific admin as disabled for receiving error notifications on the NPSP Settings tab under System Tools > Error Notifications.
D. Change the profile for all users except the specific admin to something different than system admin.
Answer: B (LEAVE A REPLY)
https://trailhead.salesforce.com/en/trailblazer-community/feed/0D54S00000A8JkQSAV

NEW QUESTION: 83

The system admin at a nonprofit has set up automated soft credits to grant to the solicitor of each donation. The development director wants a report to show who the solicitor is for each donor.

Which report type does the system admin need to use to create the requested report?

A. Opportunities with Partial Soft Credits and Contacts

B. Accounts with Contact Roles and Household

C. Opportunities with Contact Roles

D. Contacts with Relationships

Answer: (SHOW ANSWER)

NEW QUESTION: 84

A nonprofit wants to send monthly project updates to donors who have given 10 or more times. The nonprofit wants to add new donors who meet this criteria to the newsletter campaign.

How should a consultant ensure the campaign stays current?

A. 1. Add standard roll-up fields to the Contact record to calculate total number of gifts.

2. Run the report each month filtered by this roll-up and click the Add to Campaign button.

B. 1. Create a list view of Opportunities and filter the list by Total Number of Gifts. 2. Run the list view each month and click the Add to Campaign button.

C. 1. Create a Contact report and filter by Total Number of Gifts.

2. Run the report each month and click the Add to Campaign button.

D. 1. Create a Report of Opportunities, grouped by Primary Contact, and add a filter to exclude donors who fail to meet the criteria. 2. Run the report each month and click the Add to Campaign button.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 85

A system admin used NPSP Contact Merge and notices the number of household accounts has changed from 12,345 to 12,300 and is concerned that accounts have been lost.

What is the likely cause for the missing accounts?

A. The merge automatically creates Household Accounts.

B. The merge converts Household Accounts to Household custom object records.

C. The merge automatically deletes any empty Household Accounts without Contacts or Opportunities.

D. The merge combines Household Accounts with Contacts.

Answer: C (LEAVE A REPLY)

https://powerofus.force.com/s/article/NPSP-Merging-Contacts

NEW QUESTION: 86

A volunteer manager at a nonprofit organization needs to be able to search for volunteers with landscaping skills who are available at a given time. The organization is using Volunteers for Salesforce. What should the consultant advise?

A. Create a report with the report type Contacts with Volunteer Hours and Volunteer Jobs. Filter the report by the Volunteer Job for landscaping and Volunteer Availability at the time the Volunteer Manager needs them

B. Click on the Find Volunteers tab and fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the values you're looking for and hit search
C. Create a list view on Contacts using a filter for those who have skills that include landscaping. Add the field for Volunteer Availability on the list view and sort by it to find those with landscaping skills who are available at the given time
D. Use the Volunteers Wizard to look for volunteers with landscaping skills and Volunteer Availability and choose those available at the given time
Answer: B ([LEAVE A REPLY])

NEW QUESTION: 87
A Salesforce admin would like to report on data from Marketing Cloud using Salesforce reports. The organization's Marketing Cloud instance is using Marketing Cloud Connect. Tracking is enabled.
Which type of data is available for reporting using Salesforce reports?
A. Journey Builder Activity details
B. Email Studio Send details
C. Interaction Studio Impression details
D. MobileConnect Message details
Answer: B ([LEAVE A REPLY])

NEW QUESTION: 88
A nonprofit organization has engaged a consultant to implement NPSP and has a large membership program it wants to manage in Salesforce. Which two things does the consultant need to set up to ensure that the membership rollups in NPSP will work properly?
A. Ensure there is an Opportunity record type set up for memberships
B. Check that the grace period is set up for memberships.
C. Ensure there is a custom field created for Membership Amount and selected for membership rollups
D. Check that the membership record type is selected for membership rollups.
Answer: B,D ([LEAVE A REPLY])

NEW QUESTION: 89
A nonprofit organization is using Cases in Salesforce for case management with its clients. The nonprofit organization wants to relate Cases for the same client to each other. How should the consultant advise the organization?
A. Use Case Hierarchy to connect all Cases for the client to a parent case and click on View Hierarcht to see the connected Cases
B. Create a custom field for an ID number and assign the same number to all cases that need to be connected
C. Use Case Comments and paste the URL of the first Case opened for the client in each new Case related to them.
D. Create a custom object that connects Cases to each other with two Case lookup fields and add a check box field to designate the parent Case.
Answer: A ([LEAVE A REPLY])

NEW QUESTION: 90

A nonprofit receives many tribute gifts and wants to ensure that the person being honored by the gift consistently receives the proper soft credit.

How should the consultant advise them to configure this in NPSP?

A. Set up Automatic Opportunity Contact Roles and enter Honoree for Honoree Opportunity Contact Role.

B. In the New Donation entry screen populate the Honoree lookup field.

C. Set the Contact Role for individual Opportunities to Honoree.

D. Enable Advanced Mapping and map the Honoree to Honoree Opportunity Contact Role.

Answer: A (LEAVE A REPLY)

https://trailhead.salesforce.com/en/content/learn/modules/opportunity-settings-in-nonprofit-success-pack/set-up-soft-credits-npsp

https://trailhead.salesforce.com/en/content/learn/modules/donation-soft-credit-management-with-nonprofit-success-pack/create-and-manage-soft-credits Need to read about Honoree and Soft credit in detail

NEW QUESTION: 91

A nonprofit organization recently completed a migration to a NPSP Salesforce org. The consultant wants to ensure that all the migrated Accounts use the same account model. What action should the consultant take?

A. Run the Lightning Readiness Assessment

B. Run the NPSP Health Check Tool

C. Run the Data Quality Analysis Dashboard

D. Run the Salesforce Optimizer

Answer: C (LEAVE A REPLY)

NEW QUESTION: 92

A nonprofit wants a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the "General Fund' GAU. The nonprofit wants to add filters so only the gifts connected to the 'Annual Campaign' are shown.

Which report should the consultant implement?

A. Opportunity report type with cross filter for Opportunities with GAU Allocations with filter on the cross filter for Campaign = 'Annual Campaign' and General Accounting Unit = 'General Fund'

B. Opportunity report type with cross filter for Opportunities with GAU Allocations and filter on Opportunity object for the Primary Campaign Source = 'Annual Campaign' and on the GAU Allocations object for General Accounting Unit » 'General Fund'
C. GAU Allocations with Opportunity report type and filter on the Opportunity object for the Primary Campaign Source = 'Annual Campaign' and filter on the GAU Allocation object for General Accounting Unit = 'General Fund'
D. GAU Allocations with Opportunity report type and filter on the GAU Allocation object for Campaign = 'Annual Campaign" and General Accounting Unit = 'General Fund'
Answer: D (LEAVE A REPLY)

NEW QUESTION: 93
The executive director at a nonprofit organization wants to have a report to see how much each board member has raised by either direct gifts or gifts they helped to influence for this fiscal year. There is a custom checkbox field on the Contact record to indicate board members.
How should the consultant create this report?
A. Use the Opportunities report type. Add a cross filter for Contacts with Board Member = TRUE. Summarize the Total Gifts this Year and Soft Credits this Year fields.
B. Use the Contacts & Accounts report type. Add a field filter for Board Member = TRUE. Add a cross filter for Opportunities with Soft Credits. Group results by Giving Totals.
C. Use the Contacts & Accounts report type. Add a field filter for Board Member = TRUE. Include the Total Gifts this Year and Soft Credits this Year fields.
D. Use the Opportunities report type. Add a field filter for Contacts with Board Member = TRUE. Group results by the Total Gifts this Year and Soft Credits this Year fields.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 94
A nonprofit has high staff turnover in several key roles that use Salesforce. The nonprofit needs to improve training and adoption of Salesforce to maximize the value of its investment.
Which two standard Salesforce tools can quickly help new staff use Salesforce with only a Sales or Service Cloud license?
Choose 2 answers
A. myTrailhead
B. Path
C. In-App Guidance
D. Einstein Bots
Answer: (SHOW ANSWER)

NEW QUESTION: 95
A nonprofit organization using NPSP does a lot of mailings and wants to ensure states and countries are entered accurately into Salesforce. The nonprofit has heard about State and Country Picklists and asked its consultant about enabling them. What are two considerations the consultant should raise about enabling State and Country

Picklists and asked its consultant about enabling them. What are two considerations the consultant should raise about enabling State and Country Picklists for NPSP?
A. NPSP Data Import object doesn't support State and Country abbreviations in picklist form
B. The Individual ("Bucket") account model does not support State and Country Picklists
C. State and Country Picklist values can only be configured on the Address object
D. Predefined State and Country abbreviations on Address records must be used
Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 96
What is a common cause of the NPSP upgrade failing when run in Production and there were no issues running it in the sandbox?
A. Not having adequate test code coverage
B. Not changing the account model to the Household Account Model before trying to upgrade
C. Not having one or more of the packages in NPSP installed
D. Not running the NPSP Health Check before trying to upgrade in production
Answer: A (LEAVE A REPLY)

NEW QUESTION: 97
A gift officer successfully imported a small list of donors and their donations. The gift officer wants to add these donors to a Campaign from an Opportunities report but the "Add to Campaign" option is not available.
The gift officer wants to add donors to a Campaign from a report. What should the consultant recommend?
A. Create a report type that includes Contacts such as the Opportunities with Contact Roles report type
B. Go to Setup and add the "Add to Campaign" button to the report type
C. Export the Opportunity report results and import the list of donors as Campaign Members using the Data Import Wizard
D. Create a joined report with Opportunities and Campaigns
Answer: A (LEAVE A REPLY)

NEW QUESTION: 98
How should a consultant install NPSP in an existing Salesforce organization?
A. Visit the NPSP Installer page, install in the target organization, and complete the post-install instructions
B. Visit the NPSP Conversion Utility tool, install in the target organization, and complete the post-install instructions
C. Download each NPSP component from the AppExchange, install in the target organization, and complete the post-install instructions
D. Download each NPSP component from The Powrt of Us Hub, install organization, and complete the post-install instructions
Answer: (SHOW ANSWER)

NEW QUESTION: 99
A consultant is setting up a governance framework as part of a nonprofit organization implementation.
Which three elements should be included in a Salesforce-recommended governance structure? Choose 3 answers

A. Agile Methodology
B. Rules of Engagement
C. Release Management
D. Center of Excellence
E. Design Standards
Answer: A,C,D (LEAVE A REPLY)

NEW QUESTION: 100
How can a gift officer determine if an acknowledgment letter was sent for a donation?
A. Check the Status picklist value on the Task object.
B. Check if the Campaign Member status is set to "Acknowledged".
C. Check the Acknowledgement Status picklist value on the Opportunity object.
D. Check the Acknowledgement Status picklist value on the Contact object.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 101
A nonprofit organization needs to import a list of donations made at a recent gal a. Several of the donors have more than one mailing address. What is the correct order of objects to import data in Salesforce?
A. Account, Address, Contact, Campaign, Opportunity
B. Contact, Opportunity, Account, Address, Campaign
C. Opportunity, Campaign, Contact, Address, Account
D. Lead, Account, Address, Campaign, Opportunity
Answer: (SHOW ANSWER)

NEW QUESTION: 102
An international nonprofit organization works across six different countries in Europe and Afric
a. The organization relies heavily on volunteers in each country to support its work and wants volunteers to be able to sign up for volunteer jobs on its website.
What is a consideration when setting up Volunteers for Salesforce given this context?
A. Remove the Start Time and End Time fields from the website template and put the times in the description in the local time zone.
B. Add text to the Volunteers for Salesforce website informing all volunteers that all time for volunteer jobs and shifts is shown in the time zone of the headquarters and they need to convert the time to their local time zone.
C. Set the Volunteer Job's Website Time Zone field value to the time zone in which the job will take place when creating Volunteer Jobs.
D. Set up a different Site in Volunteers for Salesforce for each country and set the time zone for the Site to the local time zone so all events will appear as the correct time for the time zone.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 103
A consultant is about to begin a data project with a nonprofit to clean up Opportunity data.

Which opportunity data situation requires a consultant to temporarily disable NPSP Triggers for performance reasons?

A. Uploading 1 million new Contact records

B. Uploading 600,000 new Organization Accounts without addresses

C. Uploading 400,000 new records to a custom object

D. Uploading 100,000 new Task records

Answer: A (LEAVE A REPLY)

NEW QUESTION: 104

A nonprofit organization needs an email marketing tool that will measure email engagement and evaluates the fit of prospective supporters. Which two factors should the consultant recommend?

A. Marketing Cloud Measures

B. Marketing Cloud Reporting

C. Pardot Scoring

D. Pardot Grading

Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 105

A nonprofit organization is interested in a CRM that manages its constituents and has an integrated email marketing tool with built-in scoring and engagement tracking.

Which solution should the consultant recommend?

A. NPSP and Pardot

B. NPSP and Community Cloud

C. NPSP and Marketing Cloud

D. NPSP and Social Studio

Answer: A (LEAVE A REPLY)